

TO: Mila Airapetian

From: Karen Lehman

SN 10/748856

KNX 5C14

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Date Published Year: to Year:

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File 348:EUROPEAN PATENTS 1978-2007/ 200722

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File 349:PCT. FULLTEXT 1979-2007/UB=20070531UT=20070525

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Set	Items	Description
S1	14596	AUCTION? OR TRADING OR BIDDING
S2	9362	CURRENCY
S3	33	PUBLIC() SALE
S4	119459	(PRICE OR PRICING OR COST?) (5N) (INCREAS? OR UPWARD? OR GO(-)UP OR GREATER)
S5	267129	(TIME OR SESSION?) (4N) (SHORT? OR BRIEF? OR LESS? OR DECREA- S?)
S6	60876	(PRICE OR PRICING OR COST? OR FEE) (6N) TIME
S7	3787	INTERDEPENDENT?
S8	31677	TIED
S9	602	S4(10N)S5
S10	25	S1 AND S9
S11	3918	AUCTION?
S12	1249	S11 AND S6
S13	25	S12 AND S7
S14	15	S9 AND S2
S15	0	S9 AND S3
S16	6	S1(2S)S9
S17	4	S16 NOT AD=>20031230
S18	5	S2(S)S9
S19	5	S18 NOT S17
S20	4	S19 NOT AD=>20031230
?		

10/7/1 (Item 1 from file: 35)
DIALOG(R)File 35:Dissertation Abs Online
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01882675 ORDER NO: AADAA-I3048529
Essays in financial economics
Author: Garleanu, Nicolae Bogdan
Degree: Ph.D.
Year: 2002
Corporate Source/Institution: Stanford University (0212)
Adviser: J. Darrell Duffie
Source: VOLUME 63/04-A OF DISSERTATION ABSTRACTS INTERNATIONAL.
PAGE 1483. 80 PAGES
ISBN: 0-493-62860-6

This dissertation investigates two issues. The first issue is the way in which asymmetric information impacts the price of a long-lived asset. We find that, while asymmetric information about the asset gives rise to a bid-ask spread, the expected future bid-ask spreads should not be incorporated in the price, as exogenous ***trading*** costs would. On the other hand, the costs associated with the mis-allocation of the asset due to adverse selection accumulate as per-period costs and are reflected as a sum of discounted terms in the price.

The second issue is the influence of the institutional arrangements for shorting an asset on the price of the asset. In particular, given that one must first borrow a share in order to sell it short, the potential time-consuming nature of locating lendable shares limits the speed with which agents implement their desired positions. As a consequence, since the agents with the highest valuations are the first to buy, an inflated price obtains, and the price ***decreases*** with ***time***. Furthermore, the price is increased by the lending fees a buyer expects to perceive in the future from shorters, fees that also decrease with time. The lending-fee effect can be large enough to push the price, in the beginning, above its value in a setting in which shorting is entirely prohibited.

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files;ds.

File 35:Dissertation Abs Online 1861-2007/May
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File 583:Gale Group Globalbase(TM) 1986-2002/Dec 13
(c) 2002 The Gale Group
File 65:Inside Conferences 1993-2007/Jun 05
(c) 2007 BLDSC all rts. reserv.
File 2:INSPEC 1898-2007/May W4
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File 144:Pascal 1973-2007/May W4
(c) 2007 INIST/CNRS
File 474:New York Times Abs 1969-2007/Jun 05
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File 475:Wall Street Journal Abs 1973-2007/Jun 05
(c) 2007 The New York Times
File 99:Wilson Appl. Sci & Tech Abs 1983-2007/Apr
(c) 2007 The HW Wilson Co.

Set	Items	Description
S1	191465	AUCTION? OR TRADING OR BIDDING
S2	66968	CURRENCY
S3	559	PUBLIC() SALE
S4	83712	(PRICE OR PRICING OR COST?) (5N) (INCREAS? OR UPWARD? OR GO(-)UP OR GREATER)
S5	171950	(TIME OR SESSION?) (4N) (SHORT? OR BRIEF? OR LESS? OR DECREA- S?)
S6	54925	(PRICE OR PRICING OR COST? OR FEE) (6N) TIME
S7	7253	INTERDEPENDENT?
S8	23162	TIED
S9	298	S4(10N) S5
S10	1	S1 AND S9
S11	28890	AUCTION?
S12	151	S11 AND S6
S13	0	S12 AND S7
S14	1	S9 AND S2
S15	0	S9 AND S3
?		

17/3,K/1 (Item 1 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00955849 **Image available**
INSURANCE RISK, PRICE, AND ENROLLMENT OPTIMIZER SYSTEM AND METHOD
PROCEDE ET SYSTEME OPTIMISEURS D'INSCRIPTION, DE PRIX, ET DE RISQUE
D'ASSURANCE

Patent Applicant/Assignee:

WINGED KEEL MANAGEMENT CO LTD, 1430 Broadway, 21st Floor, New York, NY
10018, US, US (Residence), US (Nationality)

Inventor(s):

LIEBESKIND Michael B, 18 Hunting Hollow Drive, Pepper Pike, OH 44124-5247
, US,

KINETZ Brent, 55 Bethune Street, #319, New York, NY 10014, US,

Legal Representative:

DAVOUDIAN Keyvan (et al) (agent), Pillsbury Winthrop LLP, Suite 2800, 725
South Figueroa Street, Los Angeles, CA 90017-5406, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200288889 A2-A3 20021107 (WO 0288889)

Application: WO 2002US13467 20020430 (PCT/WO US0213467)

Priority Application: US 2001287537 20010430; US 2001995852 20011128

Designated States:

(Protection type is "patent" unless otherwise stated - for applications
prior to 2004)

AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK DM EE ES FI GB
GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA
MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA
UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 16074

Fulltext Availability:

Claims

Claim

... the percentage of participants who will make claims should decrease. I
0 Therefore, as enrollment %increases%, the claim %costs% per unit of
benefit should %decrease%. Over %time,% the lower claim cost, if passed
on to participants in the form of premium reductions...the consultant
utilizes the request for proposal action and its component methods to
create an %auction% environment amongst potential insurance carriers for
the right to be engaged to insure this plan...

17/3,K/2 (Item 2 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00897555 **Image available**

AUCTIONING SYSTEM USING PUBLIC SWITCHED TELEPHONE NETWORK
SYSTEME PERMETTANT DE PROCEDER A DES MISES AUX ENCHERES UTILISANT UN RESEAU
TELEPHONIQUE PUBLIC COMMUTE

Patent Applicant/Assignee:

ECTOTAL CO LTD, 8th floor, Enkwang Building, 48-5 2nd Chungmuro,

10/748856

Chung-Gu, Seoul 100-861, KR, KR (Residence), KR (Nationality), (For all designated states except: US)

Patent Applicant/Inventor:

KIM Young Hoon, 413-23 Panghak 2-Dong, Tobong-Gu, Seoul 132-833, KR, KR (Residence), KR (Nationality), (Designated only for: US)
CHANG Yong Hyuk, Chunggu Apt. 614-702, Ime-Dong, Budang-Gu, Songnam, Kyonggi-Do 463-905, KR, KR (Residence), KR (Nationality), (Designated only for: US)

Legal Representative:

PARK Jang Won (agent), Park, Kim & Partner, Jewoo Building, 4th floor, 200, Nonhyun-Dong, Kangnam-Ku, Seoul 135-010, KR,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200231723 A1 20020418 (WO 0231723)
Application: WO 2000KR1135 20001011 (PCT/WO KR0001135)
Priority Application: WO 2000KR1135 20001011

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK DM EE ES FI GB
GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA
MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA
UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: Korean

Fulltext Word Count: 6717

Fulltext Availability:

Detailed Description

Detailed Description

... the auction

server 30 transmits the auction information data to the statistics server 33.

The %auction% execution data generation program of the %auction% server 30 is executed by the second CPU, and it generates the %auction% execution data having the %auction% start time and the %auction% end time of

the %auction% information data and transmits it to the automatic answering

server 31. In addition, additionally it can generate the %auction% execution data having the number of goods and transmit it.

The first CPU of the automatic answering server 31 executes the io %auction% result data generation program stored in the second storing means, generates the %auction% result data constructed with the stored %auction% input data and the %auction% input data according to the transmitted arrival time and stores it in the first storing means. In addition, the first

CPU selects only the %auction% input data inputted between the %auction% start time and the %auction% end time according to the %auction% execution

data and converts it into the %auction% result data. The first CPU can transmit the %auction% result data through the first output means in real time and transmit it after the %auction% end time.

The second CPU of the %auction% server 30 stores the %auction% 2o result data in the third storing means, in addition, the %auction% server 30

has an additional %auction% price variation program, executes the %auction% price variation program, varies the present %auction% price according to a size of the inputted %auction% result data, updates the %auction% information data, transmits the updated %auction% information data to the broadcast system 32 and the statistics server 34 in real time, and the broadcast system 32 transmits the updated %auction% information data through the PSTN. In more detail, when the %auction% start price is lower than the %auction% end price, the present %auction% price rises according to the size of the %auction% result data, and when the %auction% start price is higher than the %auction% end price, the present %auction% price is reduced. The %auction% present price is same as the %auction% start price at the %auction% start %time%. The %increase% or %decrease% of the %price% can be performed by determining a rising range or a reducing range of price per unit time. The size of the %auction% result data is determined in proportion to the number of the %auction% input data, for example, if the number of %auction% input data is 1 00, a size of the %auction% result data having the 1 00 %auction% input data is defined as 1, and then if a present %auction% result data includes 50 %auction% input data, the size of the %auction% result data is defined as 0. In addition, after the %auction% end time, by executing the first %auction% knocking down data generation program according to %auction% knocking down reference determined by the administrator of the %auction% server 30, a successful bidder of the %auction% is chosen, and the %auction% knocking down data is generated. The %auction% knocking down data can be generated by lining up the %auction% result data in the order of the latest arrival, choosing the successful bidder by selecting at least one in the lined up data or the %auction% knocking down data can be generated by lining up the %auction% result data in the order of the fastest arrival, choosing the successful bidder by selecting at least one in the lined up data. The %auction% server 11 provides the knocking down result of the %auction% to people watching the %auction% broadcast by transmitting the %auction% knocking down data to the broadcast system 32.

Figure 4A is a block diagram illustrating an %auctioning% system in accordance with a first embodiment of the present invention. An %auctioning% system in accordance with a first embodiment of the present invention includes an %auction% server 40, an automatic telephone answering system 41, a broadcast system 42, a statistics server 43 and an advice system 44. The %auctioning% system in accordance with the first embodiment of the present invention is constructed by adding the advice system 44 to the %auctioning% system of Figure 3A. The advice system 44 provides information about %auction% objects to the automatic telephone

answering system 41 in order to provide the information to people wanting to participate in the %auction% or is constructed with a computer or an adviser for collecting data about ending the %auction% (delivery of goods, receipt of money, etc.) after choosing a successful bidder of the %auction% by the %auction% server 40. In addition, it can provide information for people wanting to purchase goods same as the %auction% object with a general purchasing method after the %auction% and can perform selling processes.

Figure 4B is a block diagram illustrating an %auctioning% system in accordance with a second embodiment of the present invention. An %auctioning% system in accordance with a second embodiment of the present invention includes an %auction% server 40, an automatic telephone answering machine 411, a broadcast system 42 and a statistics...

17/3,K/3 (Item 3 from file: 349)
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00809355 **Image available**
METHOD AND APPARATUS FOR OPEN MARKET TRADING
PROCEDE ET APPAREIL PERMETTANT D'EFFECTUER DES TRANSACTIONS SUR LE MARCHE LIBRE

Patent Applicant/Assignee:

TRUEXCHANGE INC, 4 Maguire Road, Lexington, MA 02421, US, US (Residence),
US (Nationality)

Inventor(s):

FERTIK Michael, 251 Mather Mail Center, Cambridge, MA 02138, US,
GABRIEL Raefer, 444 Elliot Mail Center, Cambridge, MA 02138, US,
LEHMANN-HAUPT Noah, 372 Memorial Drive, Cambridge, MA 02139, US,
WALLIS William, 36 Anderson Street, Boston, MA 02114, US,

Legal Representative:

WAKIMURA Mary Lou (et al) (agent), Hamilton, Brook, Smith & Reynolds,
P.C., 530 Virginia Road, P.O. Box 9133, Concord, MA 01742-9133, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200142971 A2 20010614 (WO 0142971)
Application: WO 2000US42613 20001206 (PCT/WO US0042613)
Priority Application: US 99169182 19991206; US 99169183 19991206; US
2000203774 20000512

Designated States:

(Protection type is "patent" unless otherwise stated -. for applications prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE
ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT
LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM
TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 6892

Fulltext Availability:

Detailed Description

Detailed Description

... data rules for dynamic price changes. For example, a seller may indicate that the asking %price% may %increase% or %decrease% as a

function of %time% and buyer activity. That is, after a relatively long period of time as predefined in...set of desired attributes for a Bid. The alternative method is interactive viewing of the %Trading% Room screen 32 (Fig. 1), wherein the buyer or seller may view in real time a subset of the existing Bid and/or Ask orders in the %Trading% Room, by specifying in a control panel area the desired settings for the Commodity Filter...31 simulates auctioning. A rules processing engine may be employed by the STMS 35 to %increase% a seller's asking %price% as a function of buyers' activity and %time% (e.g., %decrease% the seller's asking price where low buyer activity exists over a predefined period of ...STMS 35 and a comparison between the Bids and the Asks
l n
in that %Trading% Room is made. If any orders are matching in p ice, the STMS 35 automatically...

...stored in the
database 36 for the sellers' and buyers' orders involved in the current
%Trading% Room.

A task manager process executes the rules by tracking and calculating
variables (elapsed time...

17/3,K/4 (Item 4 from file: 349)
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00781912

SECURITY AND MARKET MAKER ANALYSIS SYSTEM
SYSTEME D'ANALYSE DE TITRES POUR TENEURS DE MARCHES

Patent Applicant/Assignee:

WINDOW ON WALLSTREET INC, 1820 N. Glenville, Suite 100, Richardson, TX
75280, US, US (Residence), US (Nationality)

Inventor(s):

BLACK T Keith, 5208 Glen Vista, Garland, TX 75044, US,
JENNINGS John R, 1806 Dover, Rowlett, TX 75088, US,
DHINGRA Ramesh, 9201 Westpark Drive, Garland, TX 75231, US,

Legal Representative:

VAN DYKE Raymond (agent), Jenkins & Gilchrist, P.C., Suite 3200, 1445
Ross Avenue, Dallas, TX 75202-2799, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200115046 A2 20010301 (WO 0115046)
Application: WO 2000US23152 20000823 (PCT/WO US0023152)
Priority Application: US 99379558 19990823

Designated States:

(Protection type is "patent" unless otherwise stated - for applications
prior to 2004)

AE AG AL AM AT AT (utility model) AU AZ BA BB BG BR BY BZ CA CH CN CR CU
CZ DE DE (utility model) DK DK (utility model) DM DZ EE EE (utility
model) ES FI FI (utility model) GB GD GE GH GM HR HU ID IL IN IS JP KE KG
KP KR KR (utility model) KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ
NO NZ PL PT RO RU SD SE SG SI SK SK (utility model) SL TJ TM TR TT TZ UA
UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 12480

Fulltext Availability:
Detailed Description

Detailed Description

... FIGURE 8 of the Drawings, in which approximately 15 seconds of market maker and regular %trading% in Yahoo is shown.

As illustrated in FIGURE 8, an inside bid price, referred to...

...by a solid line designated by reference numeral 310, begins at 128 15/ 16. %Trading%, referred to by reference numeral 315, 15/16 begins at 129, drops to the ask...

...back to 129, drops at time index 10:55:48 back to 128 15/16, and %increases%, along with the inside ask %price% 305, to 129 at %time% index 10:55:49. %Shortly% afterward, the inside buy 15 / 16 %price% 300 %increases% to 128. During time interval 10:55:52 the %trading% line jumps to 12 93/16, but drops back at time index 10:55:53. Shortly afterward, however, the %trading% line jumps to 12 91/8 at time index 10:55:58, along with increases...

...ask price to 12 9 1/ 16 and the inside bid price to 129. The %trading% line subsequently sharply increases to 12 93/8 at time index 10:55:59.

It...

...revealing. The chart of data shown in FIGURE 9 represents about one minute of recent %trading% of Amazon.com stock (AMZN). Solid line 905 traces the path of the actual trades...

?

20/3,K/1 (Item 1 from file: 348)
DIALOG(R)File 348:EUROPEAN PATENTS
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00365095

Apparatus for detecting the passage of multiple superposed sheets along a feed path.

Vorrichtung zum Erfassen des Durchgangs von mehreren übereinanderliegenden Seiten entlang einer Zufuhrbahn.

Dispositif pour detecter le passage de plusieurs feuilles superposees le long d'une voie d'acheminement.

PATENT ASSIGNEE:

NCR INTERNATIONAL INC., (1449480), 1700 South Patterson Boulevard,
Dayton, Ohio 45479, (US), (applicant designated states: DE;FR;GB)

INVENTOR:

Douglas, Leslie Milne, 14 Duntrune Terrace West Ferry, Dundee DD5 1LF
Scotland, (GB)

LEGAL REPRESENTATIVE:

Robinson, Robert George (35392), International Patent Department NCR
Limited 915 High Road North Finchley, London N12 8QJ, (GB)

PATENT (CC, No, Kind, Date): EP 344938 A2 891206 (Basic)

EP 344938 A3 900314

EP 344938 B1 930811

APPLICATION (CC, No, Date): EP 89304833 890512;

PRIORITY (CC, No, Date): GB 8813025 880602

DESIGNATED STATES: DE; FR; GB

INTERNATIONAL PATENT CLASS (V7): B65H-007/12; G07D-001/00;

ABSTRACT WORD COUNT: 164

LANGUAGE (Publication,Procedural,Application): English; English; English

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS B	(English)	EPBBF1	1123
CLAIMS B	(German)	EPBBF1	974
CLAIMS B	(French)	EPBBF1	1175
SPEC B	(English)	EPBBF1	7427
Total word count - document A			0
Total word count - document B			10699
Total word count - documents A + B			10699

...SPECIFICATION use of such apparatus in a cash dispensing mechanism of an ATM would tend to %increase% maintenance %costs%, since the rejection of an excessive number of notes would %decrease% the %period% of %time% between successive replenishments of the machine with %currency% %notes%.

An apparatus which %is% intended to overcome the aforementioned problem is %disclosed% for example in U.K. Patent Application No. 2 001 038 A. A thickness sensor...

20/3,K/2 (Item 2 from file: 348)
DIALOG(R)File 348:EUROPEAN PATENTS
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00363061

Apparatus for detecting the passage of multiple superposed sheets along a feed path.

Vorrichtung zum Erfassen der Passage mehrerer aufeinander gestapelter Seiten entlang einer Transportfuehrung.

Appareil pour detecter le passage de plusieurs feuilles superposees le long

10/748856

d'une voie d'alimentation.

PATENT ASSIGNEE:

NCR INTERNATIONAL INC., (1449480), 1700 South Patterson Boulevard,
Dayton, Ohio 45479, (US), (applicant designated states: DE;FR;GB)

INVENTOR:

Milne, Douglas Leslie, 14 Duntrune Terrace West Ferry, Dundee DD5 1LF
Scotland, (GB)

LEGAL REPRESENTATIVE:

Robinson, Robert George (35392), International Patent Department NCR
Limited 915 High Road North Finchley, London N12 8QJ, (GB)

PATENT (CC, No, Kind, Date): EP 335561 A2 891004 (Basic)
EP 335561 A3 900314
EP 335561 B1 930616

APPLICATION (CC, No, Date): EP 89302775 890321;

PRIORITY (CC, No, Date): GB 8807631 880330

DESIGNATED STATES: DE; FR; GB

INTERNATIONAL PATENT CLASS (V7): B65H-007/12; G07D-001/00;

ABSTRACT WORD COUNT: 158

LANGUAGE (Publication,Procedural,Application): English; English; English

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Available Text	Language	Update	Word Count
CLAIMS B	(English)	EPBBF1	914
CLAIMS B	(German)	EPBBF1	792
CLAIMS B	(French)	EPBBF1	901
SPEC B	(English)	EPBBF1	7156
Total word count - document A			0
Total word count - document B			9763
Total word count - documents A + B			9763

...SPECIFICATION use of such apparatus in a cash dispensing mechanism of an ATM would tend to %increase% maintenance %costs%, since the rejection of an excessive number of notes would %decrease% the %period% of %time% between successive replenishments of the machine with %currency% %notes%.

An apparatus which %is% intended to overcome the aforementioned problem is %disclosed% for example in U.K. Patent Application No. 2 001 038 A. A thickness sensor...

20/3,K/3 (Item 1 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00777020

A SYSTEM, METHOD AND ARTICLE OF MANUFACTURE FOR RESOURCE ADMINISTRATION IN AN E-COMMERCE TECHNICAL ARCHITECTURE

SYSTEME, PROCEDE ET ARTICLE MANUFACTURE POUR L'ADMINISTRATION DE RESSOURCES DANS UNE ARCHITECTURE TECHNIQUE DE COMMERCE ELECTRONIQUE

Patent Applicant/Assignee:

ACCENTURE LLP, Parkstraat 83, NL-2514 JG 'S Gravenhage, NL, NL
(Residence), NL (Nationality), (For all designated states except: US)

Patent Applicant/Inventor:

UNDERWOOD Roy A, 4436 Hearthmoor Court, Long Grove, IL 60047, US, US
(Residence), US (Nationality), (Designated only for: US)

Legal Representative:

HICKMAN Paul L (agent), Oppenheimer Wolff & Donnelly, LLP, P.O. Box
52037, Palo Alto, CA 94303-0746, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200109791 A2-A3 20010208 (WO 0109791)

Application: WO 2000US20547 20000728 (PCT/WO US0020547)

10/748856

Priority Application: US 99364161 19990730

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE
ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT
LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM
TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 136396

Fulltext Availability:

Detailed Description

Detailed Description

... or a log-in form. Further, the preferences relating to the users may include a %currency% in which monetary values are displayed and a language in which text is displayed. Also...

...services for accessing.

* User information - NT username, Real Name.

User Preference information - For example Language, %Currency% (These are configurable)

User Role information (e.g. Customer, Manager, Employee)

User Role Preference information...in the session's "tracking" object).

Returns the last Active Server Page accessed in the %session% (held in the %session%'s "tracking" object).

Update the sessionId. attribute.

Returns the current session Id.

Sets the current...

20/3,K/4 (Item 2 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

(c) 2007 WIPO/Thomson. All rts. reserv.

00777011 **Image available**

A SYSTEM, METHOD AND ARTICLE OF MANUFACTURE FOR A CODES TABLE FRAMEWORK DESIGN IN AN E-COMMERCE ARCHITECTURE

SYSTEME, PROCEDE ET ARTICLE FABRIQUE POUR LA CONCEPTION D'UNE STRUCTURE DE TABLES DE CODES DANS UNE ARCHITECTURE DE COMMERCE ELECTRONIQUE

Patent Applicant/Assignee:

AC PROPERTIES BV, Parkstraat 83, NL-2514 JG 'S Gravenhage, The Hague, NL,
NL (Residence), NL (Nationality), (For all designated states except:
US)

Patent Applicant/Inventor:

UNDERWOOD Roy A, 4436 Hearthmoor Court, Long Grove, IL 60047, US, US
(Residence), US (Nationality), (Designated only for: US)

Legal Representative:

HICKMAN Paul L (agent), Hickman Coleman & Hughes, LLP, P.O. Box 52037,

10/748856

Palo Alto, CA 94303, US,
Patent and Priority Information (Country, Number, Date):
Patent: WO 200109716 A2-A3 20010208 (WO 0109716)
Application: WO 2000US20705 20000728 (PCT/WO US0020705)
Priority Application: US 99364491 19990730

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GE GH GM
HR HU ID IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX
NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG US UZ VN YU ZW
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 136146

Fulltext Availability:

Detailed Description

Detailed Description

... or a log-in form. Further, the preferences relating to the users may include a %currency% in which monetary values are displayed and a language in which text is displayed. Also...

...for accessing.

0 User information - NT username, Real Name.

User Preference information - For example Language, %Currency% (These are configurable)

User Role information (e.g. Customer, Manager, Employee)

User Role Preference information...in the session's "tracking" object).

Returns the last Active Server Page accessed in the %session% (held in the %session%'s "tracking" object).

Update the sessionId attribute.

Lims the current session Id.

Sets the current...

?

ow files;ds

File 15:ABI/Inform(R) 1971-2007/Jun 05
(c) 2007 ProQuest Info&Learning
File 9:Business & Industry(R) Jul/1994-2007/May 31
(c) 2007 The Gale Group
File 275:Gale Group Computer DB(TM) 1983-2007/Jun 01
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File 621:Gale Group New Prod.Annou.(R) 1985-2007/Jun 01
(c) 2007 The Gale Group
File 636:Gale Group Newsletter DB(TM) 1987-2007/Jun 01
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File 16:Gale Group PROMT(R) 1990-2007/Jun 01
(c) 2007 The Gale Group
File 160:Gale Group PROMT(R) 1972-1989
(c) 1999 The Gale Group
File 148:Gale Group Trade & Industry DB 1976-2007/Jun 01
(c)2007 The Gale Group

Set	Items	Description
S1	2388357	AUCTION? OR TRADING OR BIDDING
S2	740086	CURRENCY
S3	4207	PUBLIC()SALE
S4	1356397	(PRICE OR PRICING OR COST?) (5N) (INCREAS? OR UPWARD? OR GO(-)UP OR GREATER)
S5	572972	(TIME OR SESSION?) (4N) (SHORT? OR BRIEF? OR LESS? OR DECREA- S?)
S6	781708	(PRICE OR PRICING OR COST? OR FEE) (6N)TIME
S7	23070	INTERDEPENDENT?
S8	381468	TIED
S9	4451	S4(10N)S5
S10	698	S1 AND S9
S11	392267	AUCTION?
S12	15517	S11 AND S6
S13	104	S12 AND S7
S14	116	S9 AND S2
S15	0	S9 AND S3
S16	66	S1(S)S9
S17	11	S16/2004:2007
S18	55	S16 NOT S17
S19	26	RD (unique items)
S20	5297	S6(S) (S7 OR S8 OR DEPENDENT?)
S21	137	S20(S)S1
S22	34	S21/2004:2007
S23	103	S21 NOT S22
S24	12	S23 AND S2
S25	277732	(TIME OR SESSION?) (4N) (LESS? OR DECREAS? OR BRIEF?)
S26	2343	S25(10N)S4
S27	7	S26(2S)AUCTION?
S28	83	S26(2S) (TRADING OR BIDDING OR BID OR BIDS)
S29	56	RD (unique items)
S30	13	S29/2004:2007
S31	43	S29 NOT S30
?		

19/3,K/1 (Item 1 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2007 ProQuest Info&Learning.. All rts. reserv.

02414917 180866291
Internet economics and policy: An Australian perspective
Madden, Gary; Coble-Neal, Grant
Economic Record v78n242 PP: 343-357 Sep 2002
ISSN: 0013-0249 JRNL CODE: IERC
WORD COUNT: 8921

...TEXT: contracts, ensuring the terms of contracts are met and in making changes to contracts over %time% (Wigand 1997). A %decrease% in transaction %costs% suggests %increased% equilibrium output. Such a welfare gain through price reductions is more likely to occur in...

...that are both meaningful and easy to communicate). An illustration is the prevalence of internet %auction% sites, which provide another mechanism for consumers to obtain information about products (Lucking-Reiley 2000). Using %auction% sites, consumers can easily find unique items that match their preference for

19/3,K/2 (Item 2 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2007 ProQuest Info&Learning. All rts. reserv.

02124973 69074371
Price volatility, welfare, and trading hours in asset markets
Smith, R Todd
Journal of Banking & Finance v25n3 PP: 479-503 Mar 2001
ISSN: 0378-4266 JRNL CODE: JBA

...ABSTRACT: properties of asset prices and social welfare are examined. For all reasonable parameter values, increasing %trading% hours lowers average asset prices, %increases% unconditional asset %price% volatility at a given point in %time%, and %decreases% unconditional asset price volatility when averaged over the period of time that includes the additional...

...gains are small - well below 1% of lifetime consumption. In contrast, because expanding hours of %trading% affects agents' information sets, the welfare effect of more %trading% hours conditional on information available to the agents can be large and the effect can...

19/3,K/3 (Item 3 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2007 ProQuest Info&Learning. All rts. reserv.

00972400 96-21793
Predicting intraday price reversals
Fabozzi, Frank J; Ma, Christopher K; Chittenden, William T; Pace, R Daniel
Journal of Portfolio Management v21n2 PP: 42-53 Winter 1995
ISSN: 0095-4918 JRNL CODE: JPO

...ABSTRACT: changes, with the strongest reaction to initial price changes. Both temporary and permanent components of %price% reversals %increase% with the size of the initial price changes and %decrease% with the %time% to achieve the initial price changes. Larger reversals are associated with

smaller firms, larger price changes on Monday and in January, and lower %trading% activities accompanying initial price changes.

19/3,K/4 (Item 4 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2007 ProQuest Info&Learning. All rts. reserv.

00777182 94-26574
A goal-programming model for activity crashing in project networks
Premachandra, I M
International Journal of Operations & Production Management v13n6 PP:
79-85 1993
ISSN: 0144-3577 JRNL CODE: IJO
WORD COUNT: 2777

...TEXT: increases the project cost. Therefore, the project manager has to make a decision that involves %trading% off between the %decreased% project %time% and %increased% project %cost%.

Furthermore, the manager will have to identify the activities that cost least to crash and...

19/3,K/5 (Item 5 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2007 ProQuest Info&Learning. All rts. reserv.

00123445 80-17450
Corporate Communications and the Myopic Investor
Bart, John T.
Public Relations Quarterly v25n2 PP: 27-30 Summer 1980
ISSN: 0033-3700 JRNL CODE: PRQ

...ABSTRACT: during the "'foreseeable future.'" Efforts to directly measure transactors' financial motivations at the time of %trading% in a stock do not represent a substantial element of the literature. To directly quantify...

...to a transaction, about 1500 questionnaires were forwarded to buyers and sellers during a 20-%trading% day period. It was found that in addition to a substantially shorter time perspective for...

...who are just increasing their position in a stock. Among sellers, those liquidating have a %shorter% %time% perspective, expect a lower rate of %price% appreciation, and perceive a %greater% chance of a %price% decline than those selling only a part of their position in a stock.

19/3,K/6 (Item 6 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2007 ProQuest Info&Learning. All rts. reserv.

00045192 76-11027
100 PERCENT MARGINS REVISITED
ECKARDT, WALTER L., JR.; ROGOFF, DONALD L.
JOURNAL OF FINANCE V31 N3 PP: 995-1000 JUNE 1976
ISSN: 0022-1082 JRNL CODE: JFI

...ABSTRACT: HAS TWO COMPONENTS - A RELATIVE PRICE DROP ON THE IMPOSITION DATE AND A SMALL RELATIVE %PRICE% %INCREASE% OVER THE NEXT 25 %TRADING%

DAYS. THESE ADJUSTMENTS %LESSENED% OVER %TIME% FOR THE NYSE SAMPLE,
SUGGESTING AN ADAPTATION TO THE BAN. THUS, A TENTATIVE CONCLUSION IS...

19/3,K/7 (Item 1 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2007 The Gale Group. All rts. reserv.

03490923 Supplier Number: 105782046 (USE FORMAT 007 FOR FULLTEXT)
Stock Market Ratings by StockPickReport.com for Loudeye Corporation,
Robotic Vision Systems, Easylink Services, Extreme Networks, Taiwan
Semiconductor.
Business Wire, p5365
July 24, 2003
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 942

... reportable segments: semiconductor equipment and acuity cimatrix.
ROBV investors should note that ROBV's closing %price% edged
%upward% in the week-over-week period. At the same %time%, %short%-term
stochastics reflect levels commonly associated with a move lower. In
conclusion, %trading% volume appears to be getting weaker.
Our research indicates probable downside for ROBV from current...

19/3,K/8 (Item 2 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2007 The Gale Group. All rts. reserv.

03419028 Supplier Number: 100189828 (USE FORMAT 007 FOR FULLTEXT)
StockPickReport.com Announces Stock Evaluation Ratings for Juniper
Networks, Wal-Mart, HCA Inc., Cerner, Reliant Resources.
Business Wire, p5323
April 17, 2003
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 966

... stochastics may see that the stock price is prepared for a reversal
of the current %upward% bias. Jnpr's closing-%price% edged %upward% into
higher territory during the most-recent few %trading% %sessions% based on a
%short%-term average of the 3-week closing-price average. The short-term
direction for the...

19/3,K/9 (Item 3 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2007 The Gale Group. All rts. reserv.

03397669 Supplier Number: 98994023 (USE FORMAT 007 FOR FULLTEXT)
StockPickReport.com Announces Stock Evaluation Ratings for Sun
Microsystems, Juniper Networks, Schering-Plough, Merck, USA Interactive.
Business Wire, p5316
March 20, 2003
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 1046

... pharmaceutical products worldwide.
Our technical analysis indicates that the stock's 15-period average

of %trading% volume increased during the previous 7 days. Finally, SGP traders may want to note that the stock's %price% %increased% over the last couple of %trading% %sessions% based on the %short%-term average of the 15-day moving average.

In our opinion, StockPickReport.Com research indicates...

19/3,K/10 (Item 4 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2007 The Gale Group. All rts. reserv.

03372637 Supplier Number: 97842004 (USE FORMAT 007 FOR FULLTEXT)
StockPickReport.com Announces Stock Evaluation Ratings: New Ratings on
Nortel Networks, Micron Technology, Verizon, Qwest Communications,
American Express.
Business Wire, p2295
Feb 19, 2003
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 1208

... trade higher based on Q's newest near-term stochastic analysis. Finally, it's closing-%price% ascended %upward% into higher territory throughout the previous couple of %trading% %sessions% based on it's %short%-term moving average of the 3-week end-of-day moving average.

In our opinion...

...Lastly, traders that hold shares of AXP may want to notice that AXP's closing %price% %increased% during the previous few %trading% %sessions% as evidenced by a %short%-term moving average of the 15-day rate-of-change moving average.

In our opinion...

19/3,K/11 (Item 5 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2007 The Gale Group. All rts. reserv.

02727641 Supplier Number: 66953778 (USE FORMAT 007 FOR FULLTEXT)
Vitria Simplifies Automation of Complex Trading Networks.
Business Wire, p0121
Nov 15, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 953

... Vitria Technology, Inc. is a leading ebusiness platform provider. Vitria's ebusiness platform, BusinessWare, automates %trading% partner relationships and mission-critical business processes across the extended enterprise, reducing %time% to market, %shortening% lead times, lowering operating %costs%, and %increasing% customer satisfaction. Vitria is a publicly traded company (Nasdaq:VITR) based in Sunnyvale, California. For ...

19/3,K/12 (Item 6 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2007 The Gale Group. All rts. reserv.

02492427 Supplier Number: 61930949 (USE FORMAT 007 FOR FULLTEXT)
Manugistics and QuestOne Form Alliance for Automotive eBusiness Solutions;

Bridges Gap Between Product Portfolio Planning and Extended Trading
Network Of Partners.

PR Newswire, pNA

May 8, 2000

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 798

... bridge the gap between an automotive company's product portfolio planning activities and its extended %trading% network of partners. By leveraging Manugistics intelligent decision-making solutions for a %trading% network of partners and QuestOne's product portfolio analysis technology, customers of the joint solutions can expect %increased% product development rates, lower operating %costs%, %shorter% product %time% to market and improved customer satisfaction. Joint marketing and sales efforts will initially target automotive...

19/3,K/13 (Item 7 from file: 621)

DIALOG(R)File 621:Gale Group New Prod.Annou.(R)

(c) 2007 The Gale Group. All rts. reserv.

02490724 Supplier Number: 61922302 (USE FORMAT 007 FOR FULLTEXT)

Open Buying on the Internet Consortium/.

PR Newswire, p5349

May 7, 2000

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 775

... 1 Standard

The OBI specification enables the automation of high-volume, low-dollar transactions between %trading% partners that account for 80% of most organizations' purchasing. It reduces transaction costs and processing

...moves the OBI specification from the testing phase into production implementation. "OBI lowers overall acquisition %costs%, %decreases% %time% to implementation, and %increases% user productivity," explained David Liggett, Chair of the OBI standard track and Senior Vice President...

...customer or the seller." Features include guidelines on using EDI-based applications with OBI-compliant %trading% partner systems, as well as standard processes for catalog access, standard data formats for order...

...authentication, secure communications, and non-repudiation. Additionally, OBI V2.1 supports multi-national transactions; allowing %trading% partners to manage procurement using various currencies.

"This is an important step to continue to...

19/3,K/14 (Item 8 from file: 621)

DIALOG(R)File 621:Gale Group New Prod.Annou.(R)

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02490630 Supplier Number: 61918575 (USE FORMAT 007 FOR FULLTEXT)

The Open Buying on the Internet Consortium Issues OBI V2.1 Standard.

PR Newswire, p5243

May 6, 2000

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 552

... 1 Standard

The OBI specification enables the automation of high-volume, low-dollar transactions between %trading% partners that account for 80% of most organizations' purchasing. It reduces transaction costs and processing ...

...moves the OBI specification from the testing phase into production implementation. "OBI lowers overall acquisition %costs%, %decreases% %time% to implementation, and %increases% user productivity," explained David Liggett, Chair of the OBI standard track and Vice President of...

...customer or the seller." Features include guidelines on using EDI-based applications with OBI-compliant %trading% partner systems, as well as standard processes for catalog access, standard data formats for order...

...authentication, secure communications, and non-repudiation. Additionally, OBI V2.1 supports multi-national transactions; allowing %trading% partners to manage procurement using various currencies.

"This is an important step to continue to...

19/3,K/15 (Item 9 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2007 The Gale Group. All rts. reserv.

02283698 Supplier Number: 58612618 (USE FORMAT 007 FOR FULLTEXT)
Optika eMedia 2.0 Shatters B2B Boundaries; Uniting Process, Collaboration and XML to Create a Gateway for Businesses.
Business Wire, p1230
Jan 18, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 959

... eMedia 2.0 goes beyond simply conducting transactions to uniting B2B processes with the appropriate %trading% partners and transaction content over the Web. By providing a means for %decreasing% B2B transaction cycle %time% and %increasing% accuracy, the %cost% of doing business is significantly reduced.

"Effectively processing business-to-business transaction information internally and...

19/3,K/16 (Item 10 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2007 The Gale Group. All rts. reserv.

02171571 Supplier Number: 55748221 (USE FORMAT 007 FOR FULLTEXT)
Evoke Software Appoints Joseph Farrell Vice President of Sales.
PR Newswire, p7953
Sept 15, 1999
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 534

... multiple disparate systems.

About Evoke Software

Evoke Software provides Data Profiling and Mapping solutions that %shorten% %time%-to-benefit, reduce %cost% and risk and %increase% the

10/748856

quality of results for IT projects involving data migration, integration or consolidation. These projects...

...U.S. and in Europe. Select customers include: Automobile Club of Southern California, British Gas %Trading%, Cable & Wireless, Fleet Financial Group, GEICO, General Motors, Lloyds Bank and SBC/Pacific Bell. Evoke...

19/3,K/17 (Item 11 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2007 The Gale Group. All rts. reserv.

02154537 Supplier Number: 55539912 (USE FORMAT 007 FOR FULLTEXT)
The Open Buying on the Internet Consortium Issues OBI V2.0 Standard.
PR Newswire, p5295
August 24, 1999
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 586

... 0 STANDARD
The OBI specification enables the automation of high-volume, low-dollar transactions between %trading% partners that account for 80% of most organizations' purchasing. It reduces transaction costs and processing ...

...moves the OBI specification from the testing phase into production implementation. "OBI lowers overall acquisition %costs%, %decreases% %time% to implementation, and %increases% user productivity," explained David Liggett, Chair of the OBI standard track and Vice President of...

19/3,K/18 (Item 12 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2007 The Gale Group. All rts. reserv.

01840555 Supplier Number: 54286606 (USE FORMAT 007 FOR FULLTEXT)
Evoke Software Launches TrueInsight Service to Accelerate Data Migration Projects.
PR Newswire, p3735
April 5, 1999
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 761

... About Evoke Software
Evoke Software designs, develops, and markets Data Profiling and Mapping software that %shortens% %time%-to-benefit, reduces %cost% and risk, and %increases% quality of results for ERP, data warehouse, data consolidation, or enterprise application integration (EAI) projects...

...U.S. and in Europe. Select customers include: Automobile Club of Southern California, British Gas %Trading%, Cable & Wireless, Fleet Financial Group, GEICO, General Motors, Lloyds Bank, and SBC/Pacific Bell. Evoke...

19/3,K/19 (Item 13 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2007 The Gale Group. All rts. reserv.

01822245 Supplier Number: 54029991 (USE FORMAT 007 FOR FULLTEXT)
IT Project Overruns and Failures Linked to Not Understanding Source Data.
PR Newswire, p0322
March 8, 1999
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 798

... About Evoke Software

Evoke Software designs, develops and markets Data Profiling and Mapping software that %shortens% %time%-to-benefit, reduces %cost% and risk, and %increases% quality of results for IT projects involving data migration and integration. Based in San Francisco...

...and in Europe. Select customers include: Alfa Insurance, Automobile Club of Southern California, British Gas %Trading%, Cable & Wireless, Fleet Financial Group, GEICO, General Motors, Lloyds Bank, and SBC/Pacific Bell. Evoke...

19/3,K/20 (Item 1 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2007 The Gale Group. All rts. reserv.

05507505 Supplier Number: 98614191 (USE FORMAT 7 FOR FULLTEXT)
New ratings on Proctor & Gamble, First Data, Computer Associates, Abercrombie & Fitch, & E*Trade Group.
M2 Presswire, pNA
March 11, 2003
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 1105

... countries throughout the world.

PG traders should observe that the stock's end-of-day %price% %increased% throughout the prior few %trading% %sessions% as indicated by the %short%-term average of the longer term rate-of-change moving average. Incidentally, data shows that...

19/3,K/21 (Item 2 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2007 The Gale Group. All rts. reserv.

04886203 Supplier Number: 69276095 (USE FORMAT 7 FOR FULLTEXT)
Geneva Technology releases EAI connector for Vitria's BusinessWare product, radically simplifying multi-system integration.
M2 Presswire, pNA
Jan 18, 2001
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 877

... BusinessWare, automates trading partner relationships and mission-critical business processes across the extended enterprise, reducing %time% to market, %shortening% lead times, lowering operating %costs%, and %increasing% customer satisfaction. Vitria is a publicly traded company (Nasdaq: VITR) based in Sunnyvale, California.

19/3,K/22 (Item 1 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2007 The Gale Group. All rts. reserv.

05336440 Supplier Number: 48119873
FULLER INTL MAKES OPEN OFFER TO BUY 20 PC PUBLIC STAKE
Economic Times, p12
Nov 12, 1997
Language: English Record Type: Abstract
Document Type: Magazine/Journal; Trade

ABSTRACT:

...Ltd in FIL at a share price of Rs139.25. With this move, the scrip
%price% of FIL %increased% from Rs116 to nearly Rs122.60 in %less%
than 16 %trading% %sessions%. Further, FII is planning to acquire 20
percent stake in FIL, held by the public...

19/3,K/23 (Item 1 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2007 The Gale Group. All rts. reserv.

14987502 SUPPLIER NUMBER: 91711871 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Internet economics and policy: an Australian perspective.(Statistical Data
Included)
Madden, Gary; Coble-Neal, Grant
Economic Record, 78, 242, 343(15)
Sept, 2002
DOCUMENT TYPE: Statistical Data Included ISSN: 0013-0249
LANGUAGE: English RECORD TYPE: Fulltext; Abstract
WORD COUNT: 9741 LINE COUNT: 00912

... that are both meaningful and easy to communicate). An illustration
is the prevalence of internet %auction% sites, which provide another
mechanism for consumers to obtain information about products
(Lucking-Reiley 2000). Using %auction% sites, consumers can easily find
unique items that match their preference for attributes. In this...

19/3,K/24 (Item 2 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2007 The Gale Group. All rts. reserv.

13410849 SUPPLIER NUMBER: 73001672 (USE FORMAT 7 OR 9 FOR FULL TEXT)
PPC Fall Meeting Looks At E-Commerce.
Hine, Claudia
Paper, Film & Foil Converter, 75, 3, 16
March, 2001
ISSN: 0031-1138 LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 351 LINE COUNT: 00032

... e-marketplaces, Costello foresees marketplace trade increasing to
53% of total US B2B transactions. This %increase% will lead to a
consolidated %pricing% range and %decrease% the %time% between product
orders and shipping. The increased speed of information %trading% will
create a need for dynamic lead times, capacities, yields, and costs.
According to Dale...

19/3,K/25 (Item 3 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2007 The Gale Group. All rts. reserv.

09149967 SUPPLIER NUMBER: 18916159 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Volatility and predictability in national stock markets: how do emerging
and mature markets differ?
Richards, Anthony J.
International Monetary Fund Staff Papers, v43, n3, p461(41)
Sep, 1996
ISSN: 0020-8027 LANGUAGE: English RECORD TYPE: Fulltext; Abstract
WORD COUNT: 13790 LINE COUNT: 01145

... that returns in the United States predict returns in Asian
countries. Finally, as market activity %increases% and nontrading effects
are reduced, %price% indices are %less% "%time%-averaged," so that %short%-
term returns calculated from market indices appear to show greater
volatility. All these effects are...

19/3,K/26 (Item 4 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2007 The Gale Group. All rts. reserv.

04639723 SUPPLIER NUMBER: 08276200 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Intraday price change and trading volume relations in the stock and stock
option markets.
Stephan, Jens A.; Whaley, Robert E.
Journal of Finance, v45, n1, p191(30)
March, 1990
ISSN: 0022-1082 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 10852 LINE COUNT: 00851

... In the rotation, the market for the stock's options are opened one
at a %time% beginning with the %shortest% maturity, lowest exercise %price%
call option and proceeding %upward% through the range of exercise prices
and chronologically through the more distant maturities. When all...
?

27/3,K/1 (Item 1 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2007 ProQuest Info&Learning. All rts. reserv.

02414917 180866291
Internet economics and policy: An Australian perspective
Madden, Gary; Coble-Neal, Grant
Economic Record v78n242 PP: 343-357 Sep 2002
ISSN: 0013-0249 JRNL CODE: IERC
WORD COUNT: 8921

...TEXT: contracts, ensuring the terms of contracts are met and in making changes to contracts over %time% (Wigand 1997). A %decrease% in transaction %costs% suggests %increased% equilibrium output. Such a welfare gain through price reductions is more likely to occur in...

...that are both meaningful and easy to communicate). An illustration is the prevalence of internet %auction% sites, which provide another mechanism for consumers to obtain information about products (Lucking-Reiley 2000). Using %auction% sites, consumers can easily find unique items that match their preference for

27/3,K/2 (Item 2 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2007 ProQuest Info&Learning. All rts. reserv.

02358070 115922264
New employee behaviours, work designs and forms of work organization What is in store for the future of work?
Sparrow, Paul R
Journal of Managerial Psychology v15n3 PP: 202-218 2000
ISSN: 0268-3946 JRNL CODE: JMN
WORD COUNT: 8215

...TEXT: of free time for consumerism, they did not automatically trade-off or exchange more free-%time% for %less% pay. The %increasing% attractions of %cost% of losing touch with, but desire to stay in touch with, the consumer society had...

...parts of the supply Web were able to work together to develop new products, reverse %auctions% were held to liquidate surplus supplies, and shorter product cycles were enabled. This one virtual...

27/3,K/3 (Item 3 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2007 ProQuest Info&Learning. All rts. reserv.

01915156 05-66148
The efficiency of multi-unit electricity auctions
Elmaghraby, Wedad; Oren, Shmuel S
Energy Journal v20n4 PP: 89-116 1999
ISSN: 0195-6574 JRNL CODE: ENJ
WORD COUNT: 8467

...TEXT: capacity, i.e., the maximum rate at which it can generate at any point in %time%, is a %decreasing% function of its variable %cost% and an %increasing% function of its start-up %cost%. Nuclear plants, which have high start-up costs, are classified as base plants and typically...

...be turned on in order to satisfy demand in a least-cost manner.

2.3 %Auction% Structure

In this paper, we will ignore transmission constraints and assume that the power %auction% treats all the demand and supply as if it was at a single location. This...

...systems around the world where transmission constraints and congestion management are handled outside the power %auction%. We will further assume that there is no demand side bidding which is also consistent with most currently operating and proposed power %auctions%. Under this simplified structure the objective of the power %auctioneer% is to "fill" a forecasted load curve for a specified time period (say the next...

27/3,K/4 (Item 1 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2007 The Gale Group. All rts. reserv.

03640295 Supplier Number: 131075951 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Five From the Popular Movement.

Traders Magazine
March 01, 2005
DOCUMENT TYPE: Journal ISSN: 0894-7295 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 610

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...bell. The low' level of aggressiveness translates into a lower participation rate in the closing %auction%. Into the close, it involves an earlier start %time% with %less% potential impact, but potentially %greater% opportunity %cost% versus the close.

Arrival Price

The newest and perhaps the most sophisticated. Not offered by...

27/3,K/5 (Item 1 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2007 The Gale Group. All rts. reserv.

01850714 SUPPLIER NUMBER: 17577537 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Where's PCS, anyway? (personal communications services)
Ubois, Jeff
Digital Media, v5, n4, p13(6)
Sep 11, 1995
ISSN: 1056-7038 LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 4222 LINE COUNT: 00330

... while the percentage of call minutes that go via wireless instead of by wire will %go% %up% as the %cost% of air %time% %decreases%."

Speaking recently before the American Mobile Telecommunications Association's Leadership Conference in June, FCC chairman...

...million new jobs and ultimately generate in tax revenues far more every

year than the %auction% revenues already earned."

Sprint is so confident about the future of PCS that it not...

27/3,K/6 (Item 1 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2007 The Gale Group. All rts. reserv.

12026963 Supplier Number: 131075951 (USE FORMAT 7 FOR FULLTEXT)
Five From the Popular Movement.
Chapman, Peter
Traders, pITEM05091014
March 1, 2005
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 673

... bell. The low' level of aggressiveness translates into a lower participation rate in the closing %auction%. Into the close, it involves an earlier start %time% with %less% potential impact, but potentially %greater% opportunity %cost% versus the close.

Arrival Price

The newest and perhaps the most sophisticated. Not offered by...

27/3,K/7 (Item 1 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2007 The Gale Group. All rts. reserv.

14987502 SUPPLIER NUMBER: 91711871 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Internet economics and policy: an Australian perspective.(Statistical Data Included)
Madden, Gary; Coble-Neal, Grant
Economic Record, 78, 242, 343(15)
Sept, 2002
DOCUMENT TYPE: Statistical Data Included ISSN: 0013-0249
LANGUAGE: English RECORD TYPE: Fulltext; Abstract
WORD COUNT: 9741 LINE COUNT: 00912

... that are both meaningful and easy to communicate). An illustration is the prevalence of internet %auction% sites, which provide another mechanism for consumers to obtain information about products (Lucking-Reiley 2000). Using %auction% sites, consumers can easily find unique items that match their preference for attributes. In this...
?

31/3,K/1 (Item 1 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2007 ProQuest Info&Learning. All rts. reserv.

02358070 115922264

New employee behaviours, work designs and forms of work organization What is in store for the future of work?

Sparrow, Paul R

Journal of Managerial Psychology v15n3 PP: 202-218 2000

ISSN: 0268-3946 JRNL CODE: JMN

WORD COUNT: 8215

...TEXT: of free time for consumerism, they did not automatically trade-off or exchange more free-%time% for %less% pay. The %increasing% attractions of %cost% of loosing touch with, but desire to stay in touch with, the consumer society had...

...the largest online market then seen (The Economist, 1999). What General Motors called 'The Global %Trading% Web' soon developed the power to shape the nature of work. Ford moved \$80 billion...

...who were 'encouraged' by the big corporations to do business with each other through the %trading% Web. Small firms were incentivised by being given a share of the purchasing power of...

? t 31/3,k/all

31/3,K/1 (Item 1 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2007 ProQuest Info&Learning. All rts. reserv.

02358070 115922264

New employee behaviours, work designs and forms of work organization What is in store for the future of work?

Sparrow, Paul R

Journal of Managerial Psychology v15n3 PP: 202-218 2000

ISSN: 0268-3946 JRNL CODE: JMN

WORD COUNT: 8215

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...who were 'encouraged' by the big corporations to do business with each other through the %trading% Web. Small firms were incentivised by being given a share of the purchasing power of...

31/3,K/2 (Item 2 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2007 ProQuest Info&Learning. All rts. reserv.

02164296 71014822

State of Hawaii selects "best value" by artificial intelligence

Kashiwagi, Dean T; Mayo, Richard E

Cost Engineering v43n4 PP: 38-44 Apr 2001

10/748856

ISSN: 0274-9696 JRNL CODE: ACO
WORD COUNT: 2937

...TEXT: most widely used construction procurement process over the last 50 years has been the design-%bid%-build process. Most agencies are not satisfied with the results of the specification and low %bid% system but have continued to use it due to the ease of identifying the low bidder. The low %bid% system puts the burden of proof on the agency for proving that the low bidder is not responsive and responsible. The fact that low %bid% procurement is not the most cost-effective system is generally ignored due to the lack of unbiased performance information.

%Increased% pressure on %price%, proliferation of construction systems and products, %decreased% construction procurement %time%, %increased% construction %cost%, and %increases% in construction litigation have moved facility owners to look for alternative procurement processes for construction...

31/3,K/3 (Item 3 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2007 ProQuest Info&Learning. All rts. reserv.

02124973 69074371
Price volatility, welfare, and trading hours in asset markets
Smith, R Todd
Journal of Banking & Finance v25n3 PP: 479-503 Mar 2001
ISSN: 0378-4266 JRNL CODE: JBA

...ABSTRACT: properties of asset prices and social welfare are examined. For all reasonable parameter values, increasing %trading% hours lowers average asset prices, %increases% unconditional asset %price% volatility at a given point in %time%, and %decreases% unconditional asset price volatility when averaged over the period of time that includes the additional...

...gains are small - well below 1% of lifetime consumption. In contrast, because expanding hours of %trading% affects agents' information sets, the welfare effect of more %trading% hours conditional on information available to the agents can be large and the effect can...

31/3,K/4 (Item 4 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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01915156 05-66148
The efficiency of multi-unit electricity auctions
Elmaghraby, Wedad; Oren, Shmuel S
Energy Journal v20n4 PP: 89-116 1999
ISSN: 0195-6574 JRNL CODE: ENJ
WORD COUNT: 8467

...TEXT: capacity, i.e., the maximum rate at which it can generate at any point in %time%, is a %decreasing% function of its variable %cost% and an %increasing% function of its start-up %cost%. Nuclear plants, which have high start-up costs, are classified as base plants and typically...

...handled outside the power auction. We will further assume that there is no demand side %bidding% which is also consistent with most currently operating and proposed power auctions. Under this simplified...

31/3,K/5 (Item 5 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2007 ProQuest Info&Learning. All rts. reserv.

01605740 02-56729
How Warren Mosler's \$20 billion trade sputtered
Lux, Hal; Clow, Robert
Institutional Investor v32n3 PP: 12 Mar 1998
ISSN: 0020-3580 JRNL CODE: IL
WORD COUNT: 844

...TEXT: rates fell, prepayments increased, and the MBS market sold off,
but receiver swaptions did not %increase% in %price% at the same %time%;
indeed, their value actually %decreased%.

Why? Swaption prices swing on factors that don't usually concern mortgage
holders. Volatility spiked...

...publishes economic tracts on the side, is interested in more than
arbitrage. His grand passions -- %trading% bonds and racing cars - are
intertwined in a network of South Florida businesses. In addition...

31/3,K/6 (Item 6 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2007 ProQuest Info&Learning. All rts. reserv.

01570152 02-21141
A risk is not a risk, a buy is not a buy
Simons, Howard L
Futures-Cedar Falls v27n2 PP: 52-54 Feb 1998
ISSN: 0746-2468 JRNL CODE: CMM
WORD COUNT: 1239

...TEXT: the nature of the position itself. By purchasing an in-the-money
option, we trade %greater% initial %cost% for %less% %time% decay exposure,
which is the same thing as increasing a down payment to reduce subsequent
...

...may hate paying option premiums. Many traders, speculators and hedgers
alike, are fearful of option %trading%. Maybe there's a connection here.

Howard L. Simons directs quantitative research for Fimat USA...

31/3,K/7 (Item 7 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2007 ProQuest Info&Learning. All rts. reserv.

01413854 00064841
Policing corporate crime: The dilemma of internal compliance programs
Goldsmith, Michael; King, Chad W
Vanderbilt Law Review v50n1 PP: XVII-47 Jan 1997
ISSN: 0042-2533 JRNL CODE: AVLRL
WORD COUNT: 22679

...TEXT: process. Nor are expenses limited to professional fees. Internal
investigations associated with compliance programs may %increase% %costs%
due to lost %time%, lower productivity, and %decreased% morale when

employee attention is unduly diverted from the ordinary course of business.68 Given...

...are properly managing the bank's assets.69 By promptly discovering financial discrepancies or unapproved %trading% practices, the bank can avoid an institutional financial crisis with broader ramifications.70 Such compliance...

31/3,K/8 (Item 8 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2007 ProQuest Info&Learning. All rts. reserv.

01111508 97-60902
It pays to take time to optimize
Prun, Jon L
Manufacturing Engineering v115n4 PP: 144 Oct 1995
ISSN: 0361-0853 JRNL CODE: MFE
WORD COUNT: 859

...TEXT: cycle time so that existing machine tools could produce the same number of parts in %less% %time% and at %less% %cost%. With the %increase% in machining productivity they achieved, CSD now %bids% more jobs with the same fixed resources.

For its CNC machine tools, CSD's NC...

31/3,K/9 (Item 9 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2007 ProQuest Info&Learning. All rts. reserv.

00972400 96-21793
Predicting intraday price reversals
Fabozzi, Frank J; Ma, Christopher K; Chittenden, William T; Pace, R Daniel
Journal of Portfolio Management v21n2 PP: 42-53 Winter 1995
ISSN: 0095-4918 JRNL CODE: JPO

...ABSTRACT: changes, with the strongest reaction to initial price changes. Both temporary and permanent components of %price% reversals %increase% with the size of the initial price changes and %decrease% with the %time% to achieve the initial price changes. Larger reversals are associated with smaller firms, larger price changes on Monday and in January, and lower %trading% activities accompanying initial price changes.

31/3,K/10 (Item 10 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2007 ProQuest Info&Learning. All rts. reserv.

00930495 95-79887
Smile, you're on a video conferencing camera
Zeher, Joshua
Wall Street & Technology v12n4 PP: 49-54 Oct 1994
ISSN: 1060-989X JRNL CODE: WSC
WORD COUNT: 949

...TEXT: Wall Street see? The answer is simple--wherever video conferencing technology is installed. Due to %price% reductions, %increased% voice and video quality and %decreased% lag %time%, the financial services industry is quickly choosing video conferencing as an alternative to cross-country

travel.

An entire company can meet and discuss strategies for %trading%, marketing and hiring without hotel reservations, flight delays, stopovers, meal expenses and those dreaded urban...

31/3,K/11 (Item 11 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2007 ProQuest Info&Learning. All rts. reserv.

00884270 95-33662
Is it time to standardize?
Middleton, William D
Railway Age v195n6 PP: 51-57 Jun 1994
ISSN: 0033-8826 JRNL CODE: RAA
WORD COUNT: 2074

...TEXT: small orders typical of most transit procurements, say standardization proponents, drives costs up, extends procurement %time%, and tends to %decrease% quality. These requirements can add appreciably to initial engineering %costs% and time, %increase% tooling %costs%, and often require an extended period of debugging and retrofit before untested designs are functioning...

...discussion of the issue.

"We should have a standard specification that everyone knows, and can %bid%, and you can reduce the costs," said Steve Barsony, the Federal Transit Administration's director...

31/3,K/12 (Item 12 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2007 ProQuest Info&Learning. All rts. reserv.

00846866 94-96258
A smooth move to dedicated fleets
Buxbaum, Peter A
Distribution v93n3 PP: 49-53 Mar 1994
ISSN: 0273-6721 JRNL CODE: DWW
WORD COUNT: 992

...ABSTRACT: then, it has totally revamped its transportation system. It put the entire line out to %bid%. Now the company uses 4 carriers, 3 of them dedicated fleets. Over 80% of its...

...facilities to distribution centers to local delivery-removal operations. Since dedicated carriage was initiated, on-%time% performance has risen from %less% than 90% to over 97%. %Costs% have %increased% an average of no more than 1% per year. Mike Marinkovich, national transportation equipment manager...

31/3,K/13 (Item 13 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2007 ProQuest Info&Learning. All rts. reserv.

00831168 94-80560
Mouse trap?
Ozanian, Michael K; Osterland, Andrew

10/748856

Financial World v163n6 PP: 28-30 Mar 15, 1994
ISSN: 0015-2064 JRNL CODE: TWO
WORD COUNT: 2119

...TEXT: person since 1990. Attendance figures show that the number of visitors to the park has %decreased% during that %time%. What has %increased% revenues are %price% %increases% and higher hotel occupancy rates.

For Eisner's strategy to pay off, Disney must soon 20% annual growth in operating income. If that doesn't happen, Disney's stock, %trading% at 46-3/4, a lofty 33 times reported earnings, could come tumbling down.

Eisner...

31/3,K/14 (Item 14 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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00777182 94-26574
A goal-programming model for activity crashing in project networks
Premachandra, I M
International Journal of Operations & Production Management v13n6 PP:
79-85 1993
ISSN: 0144-3577 JRNL CODE: IJO
WORD COUNT: 2777

...TEXT: increases the project cost. Therefore, the project manager has to make a decision that involves %trading% off between the %decreased% project %time% and %increased% project %cost%.

Furthermore, the manager will have to identify the activities that cost least to crash and...

31/3,K/15 (Item 15 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2007 ProQuest Info&Learning. All rts. reserv.

00541779 91-16123
SIG Pilots "Developers' Environment"
Ambrosio, Johanna
Computerworld v25n10 PP: 31 Mar 11, 1991
ISSN: 0010-4841 JRNL CODE: COW
WORD COUNT: 551

...TEXT: particular tool in their enviromnent. "

Morrow's group in SIG supports four Shearson programming units: %trading%, branch office/retail, operations and corporate systems. "They all have different needs. Corporate needs Cobol and DB2 on the mainframe, %trading% is mostly C and Unix on workstations, and retail is mostly PS/2 and OS...

...environment with its integrated tools. "Once we prove that we can tangibly measure an improvement -- %decreased% %time% and %cost% and %increased% productivity -- we'll select an actual architecture," Morrow said. "It helps that you no longer...

31/3,K/16 (Item 16 from file: 15)

10/748856

DIALOG(R)File 15:ABI/Inform(R)
(c) 2007 ProQuest Info&Learning. All rts. reserv.

00045192 76-11027
100 PERCENT MARGINS REVISITED
ECKARDT, WALTER L., JR.; ROGOFF, DONALD L.
JOURNAL OF FINANCE V31 N3 PP: 995-1000 JUNE 1976
ISSN: 0022-1082 JRNL CODE: JFI

...ABSTRACT: HAS TWO COMPONENTS - A RELATIVE PRICE DROP ON THE IMPOSITION
DATE AND A SMALL RELATIVE %PRICE% %INCREASE% OVER THE NEXT 25 %TRADING%
DAYS. THESE ADJUSTMENTS %LESSENED% OVER %TIME% FOR THE NYSE SAMPLE,
SUGGESTING AN ADAPTATION TO THE BAN. THUS, A TENTATIVE CONCLUSION IS...

31/3,K/17 (Item 1 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2007 The Gale Group. All rts. reserv.

03143009 Supplier Number: 108114221 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Bourse edges up amid light volumes.
(Stock Market Watch)
Vietnam Investment Review, n 618, p 17
August 18, 2003
DOCUMENT TYPE: Business Newspaper ISSN: 1021-318X (Vietnam)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 736

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...of the total market movement. While TS4 and HAS experienced extremely
thin trade, with total %trading% volume of these stocks being as little as
310 shares of the market volume.

Market...

...REE and SAM who have large positions on the Vietnam securities market.
After many consecutive %sessions% %decreasing% in %price%, REE and SAM have
been %increasing% slightly. However, there are no indications this will
assist market to recover in the near...

31/3,K/18 (Item 2 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2007 The Gale Group. All rts. reserv.

02164835 Supplier Number: 25713499 (USE FORMAT 7 OR 9 FOR FULLTEXT)
OBI seeks even path amid tangled Web -- Strives to achieve standards for
b2b Internet procurement
(Open Buying on the Internet consortium rolls out OBI Version 2.1 aimed at
reducing costs and streamlining business-to-business e-commerce
transactions by using a common standard)
Electronic Buyers News, p 54
May 29, 2000
DOCUMENT TYPE: Journal ISSN: 0164-6362 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 510

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...Microsoft, Netscape, and Office Depot, enables the automation of high-volume, low-dollar transactions between %trading% partners, according to Sollish.

Version 2.1 is expected to reduce transaction costs and processing...
...as increase efficiency and the convenience of the overall purchasing process.

"OBI lowers overall acquisition %costs%, %decreases% %time%
-to-implementation, and %increases% user productivity," said David Liggett, chairman of the OBI standard track.

"In Version 2.1...

...or the seller."

Other features include guidelines for using EDI-based applications with OBI-compliant %trading%-partner systems, as well as standard processes for catalog access, standard data formats for order...

31/3,K/19 (Item 3 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2007 The Gale Group. All rts. reserv.

01187246 Supplier Number: 23791963 (USE FORMAT 7 OR 9 FOR FULLTEXT)
To coupon or not to coupon
(There were 268.5 bil coupons distributed in 1996, when 5.3 bil coupons were redeemed)
BrandMarketing Supplement to Supermarket News, v IV, n 2, p 2
February 03, 1997
DOCUMENT TYPE: Journal; Editorial ISSN: 1091-6962 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 594

ABSTRACT:

...up with inflation. It increased by only 1.5% to 69 cents, while the Consumer %Price% Index %increased% at a rate of 3.3%. Finally, consumers have %less% %time% to redeem coupons. The average duration is down from 10 months in 1980 to three...

...previous year.

Coupons will always be with us in one form or another. So, both %trading% partners would be better off if they devoted more energy to improving coupons. As of...

31/3,K/20 (Item 1 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2007 The Gale Group. All rts. reserv.

01443343 SUPPLIER NUMBER: 11039451 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Real-time pricing yields timelier trust services: PC Quote's PriceWare.
(the use of PriceWare by Jefferson Trust and Savings Bank of Peoria, IL)
Michaels, Jenna
Wall Street Computer Review, v8, n10, p45(2)
July, 1991
ISSN: 0738-4343 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 1396 LINE COUNT: 00108

... on a good satellite are low, and with a server and satellite dish, the fixed %cost% is to a %greater% extent %lessened%."

"Delivery and processing %time% are key for us, and PC Quote and NCS meet our needs," notes Meyers. Other...Keeping Up with Regulations. In addition, Jefferson Trust anticipates using PriceWare to keep pace with %trading% regulations. For example, settlement currently takes place five days after the transaction. However, by 1993...

...as PC Quote can send them to us, we are more equipped to respond to %trading% changes," says Meyers. The cost of PriceWare depends on a bank's average securities volume...

31/3,K/21 (Item 1 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2007 The Gale Group. All rts. reserv.

03254035 Supplier Number: 90978629 (USE FORMAT 007 FOR FULLTEXT)
Sloan Securities Chooses AlphaTrade, Joining Impressive List Offering
E-Gate to Clients.
Business Wire, p0152
Sept 3, 2002
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 608

... to Sloan's customers enabling Sloan to provide the newest and latest, most cutting edge %trading% programs available."

About AlphaTrade.com

AlphaTrade.com markets E-Gate, a multi-lingual high performance...

...many other professional features. E-Gate provides subscribers access and trade execution to streaming, real-%time% financial information at %less% %cost% and %greater% convenience than any product on the market today. Subscribers do not need to purchase, lease...

31/3,K/22 (Item 2 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2007 The Gale Group. All rts. reserv.

03185199 Supplier Number: 86429054 (USE FORMAT 007 FOR FULLTEXT)
Yamner & Co. Integrates AlphaTrade.com E-Gate Service Into Client Portal.
Business Wire, p0105
May 29, 2002
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 529

... execution and customer service. Technology built and furthered on Yamner & Co., Inc.'s Tier One %trading% desk is utilized at several of the industry's most prominent brokerage houses.

About AlphaTrade...

...historical charts plus many other valuable features. E-Gate provides subscribers access to streaming, real-%time% financial information at %less% %cost% and %greater% convenience than any product on the market today. Subscribers do not need to purchase, lease...

31/3,K/23 (Item 3 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2007 The Gale Group. All rts. reserv.

02845374 Supplier Number: 72428329 (USE FORMAT 007 FOR FULLTEXT)
TradePower President to Speak At The IEC Convention; President Mike
Llewellyn to Address Electrical Contractors on Value of the Web in
Improving Their Bottom Line.
Business Wire, p2266
March 29, 2001
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 496

... Annual Convention. Llewellyn will address conference attendees in a presentation focused on how contractors can %decrease% processing %time% and %costs% while %increasing% profit margins, by using their existing software in conjunction with the Web. The IEC Conference...

...access to real-time pricing and product availability direct from their suppliers, contractors can now %bid% jobs and buy materials far more efficiently. This explanation will help contractors to better understand...

31/3,K/24 (Item 4 from file: 621)
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02490724 Supplier Number: 61922302 (USE FORMAT 007 FOR FULLTEXT)
Open Buying on the Internet Consortium/.
PR Newswire, p5349
May 7, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 775

... 1 Standard
The OBI specification enables the automation of high-volume, low-dollar transactions between %trading% partners that account for 80% of most organizations' purchasing. It reduces transaction costs and processing
...

...moves the OBI specification from the testing phase into production implementation. "OBI lowers overall acquisition %costs%, %decreases% %time% to implementation, and %increases% user productivity," explained David Liggett, Chair of the OBI standard track and Senior Vice President...

...customer or the seller." Features include guidelines on using EDI-based applications with OBI-compliant %trading% partner systems, as well as standard processes for catalog access, standard data formats for order...

...authentication, secure communications, and non-repudiation. Additionally, OBI V2.1 supports multi-national transactions; allowing %trading% partners to manage procurement using various currencies.

"This is an important step to continue to...

31/3,K/25 (Item 5 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2007 The Gale Group. All rts. reserv.

02490630 Supplier Number: 61918575 (USE FORMAT 007 FOR FULLTEXT)
The Open Buying on the Internet Consortium Issues OBI V2.1 Standard.
PR Newswire, p5243
May 6, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 552

... 1 Standard

The OBI specification enables the automation of high-volume, low-dollar transactions between %trading% partners that account for 80% of most organizations' purchasing. It reduces transaction costs and processing

...moves the OBI specification from the testing phase into production implementation. "OBI lowers overall acquisition %costs%, %decreases% %time% to implementation, and %increases% user productivity," explained David Liggett, Chair of the OBI standard track and Vice President of...

...customer or the seller." Features include guidelines on using EDI-based applications with OBI-compliant %trading% partner systems, as well as standard processes for catalog access, standard data formats for order...

...authentication, secure communications, and non-repudiation. Additionally, OBI V2.1 supports multi-national transactions; allowing %trading% partners to manage procurement using various currencies.

"This is an important step to continue to...

31/3,K/26 (Item 6 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2007 The Gale Group. All rts. reserv.

02283698 Supplier Number: 58612618 (USE FORMAT 007 FOR FULLTEXT)
Optika eMedia 2.0 Shatters B2B Boundaries; Uniting Process, Collaboration and XML to Create a Gateway for Businesses.
Business Wire, p1230
Jan 18, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 959

... eMedia 2.0 goes beyond simply conducting transactions to uniting B2B processes with the appropriate %trading% partners and transaction content over the Web. By providing a means for %decreasing% B2B transaction cycle %time% and %increasing% accuracy, the %cost% of doing business is significantly reduced.

"Effectively processing business-to-business transaction information internally and...

...vendors."

Optika eMedia 2.0 also incorporates new XML capabilities that provide a "gateway" for %trading% partners to exchange forms-based information for conducting B2B transactions. The product will include functionality to capture and present XML forms and route them between %trading% partners over the Web.

"Optika eMedia 2.0 offers an integrated framework for building e...

31/3,K/27 (Item 7 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)

(c) 2007 The Gale Group. All rts. reserv.

02258641 Supplier Number: 58271177 (USE FORMAT 007 FOR FULLTEXT)
Novamex U.S.A. Ltd., Demand for Products Results in Novamex Acquiring
Capital Assets.
Business Wire, p1300
Dec 16, 1999
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 284

... products. The acquisitions of capital assets will greatly increase
production capacity while at the same %time% %decrease% the %cost% of
production, resulting in an %increase% in operating income.

Novamex U.S.A. Ltd. is pleased to report that the company...

...to become fully reporting. If and when approved by the SEC the company
may begin %trading% OTC Bulletin Board.

Through its distribution network Novamex markets and sells several
rapid diagnostic tests...

31/3,K/28 (Item 8 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2007 The Gale Group. All rts. reserv.

02224674 Supplier Number: 57389565 (USE FORMAT 007 FOR FULLTEXT)
Optika Announces Optika eMedia e2e-Business Paks.
Business Wire, p0207
Nov 8, 1999
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 1867

... the EDI/EC environment by providing process control and workflow
automation around electronic transactions between %trading% partners."

Enterprise Business Software -- Providing One Integrated User
Interface

The ERP e2e-Business Pak enables...

...Edwards streamlines business process and provides a lower total cost of
ownership by reducing training %costs%, %increasing% user productivity and
%decreasing% transaction cycle %time%. It also eliminates the cost and
errors of data entry into multiple systems.

"The

31/3,K/29 (Item 9 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2007 The Gale Group. All rts. reserv.

02154537 Supplier Number: 55539912 (USE FORMAT 007 FOR FULLTEXT)
The Open Buying on the Internet Consortium Issues OBI V2.0 Standard.
PR Newswire, p5295
August 24, 1999
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 586

... experts in the fields of eCommerce and global procurement.
"Implementing OBI-compliant solutions will assure %trading% partners their

procurement processes will work well into the future," said Bob McMahon, President of...

...0 STANDARD

The OBI specification enables the automation of high-volume, low-dollar transactions between %trading% partners that account for 80% of most organizations' purchasing. It reduces transaction costs and processing ...

...moves the OBI specification from the testing phase into production implementation. "OBI lowers overall acquisition %costs%, %decreases% %time% to implementation, and %increases% user productivity," explained David Liggett, Chair of the OBI standard track and Vice President of...

...customer or the seller." Features include guidelines on using EDI-based applications with OBI-compliant %trading% partner systems, as well as standard processes for catalog access, standard data formats for order...

...authentication, secure communications, and non-repudiation. Additionally, OBI V2.0 supports multi-national transactions; allowing %trading% partners to manage procurement using various currencies.

OBI INTEROPERABILITY SHOWCASE

To further promote the reliability...

31/3,K/30 (Item 10 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2007 The Gale Group. All rts. reserv.

02129697 Supplier Number: 55264752 (USE FORMAT 007 FOR FULLTEXT)
TPN Register Internet Marketplace to Be Accessible Through Ariba Network.
PR Newswire, p9363
July 27, 1999
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 713

... easy, and consistent buying experience that reduces maverick buying, improves order accuracy, lowers operating resource %costs%, %increases% management control, and %decreases% request cycle %time%. Suppliers benefit from the low-%cost% sales process, %increased% market reach, and greater penetration into their customer base, usually resulting in significant incremental sales...

...Publishing. GE Information Services is a leading provider of global electronic commerce services with a %trading% community of more than 100,000 partners. Thomas Publishing is the leading provider of product...

31/3,K/31 (Item 1 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2007 The Gale Group. All rts. reserv.

04378156 Supplier Number: 55116605 (USE FORMAT 7 FOR FULLTEXT)
AUTIF TO LAUNCH TRADING AND SETTLEMENT SYSTEM.
Operations Management, v5, n26, p6
June 28, 1999
Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 331

The technology platform will include four functions for %trading%, settlement, valuation of the unit trusts and investment funds and document generation. Discussions are raking...

...minimum two week turnaround. The system is now being welcomed because it will shorten settlement %time%, %decrease% processing %costs% and %increase% transaction volumes, explained the spokeswoman. She could not give precise data on the settlement time...

31/3,K/32 (Item 2 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2007 The Gale Group. All rts. reserv.

01772882 Supplier Number: 42950376 (USE FORMAT 7 FOR FULLTEXT)
For Those Who Need Motivation
Enterprise Integration Strategies, pN/A
May, 1992
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 419

... needs to address the exchange of engineering and other technical data, and direct access by %trading% partners to production planning and inventory systems. In an age of enterprise integration, your EDI...

...relatively tangible, short-term paybacks. Recently reported results in manufacturing companies include:

- Hewlett-Packard -- Reduced %costs% of generating purchase orders 66%. %Increased% buyer productivity 10%.
- Tektronix -- %Decreased% average purchase order lead %time% by 10 days with associated inventory reduction.
- Caterpillar -- Reduced parts inventories by \$10 million and...

31/3,K/33 (Item 1 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2007 The Gale Group. All rts. reserv.

10734378 Supplier Number: 108114221 (USE FORMAT 7 FOR FULLTEXT)
Bourse edges up amid light volumes.(Stock Market Watch)
Vietnam Investment Review, n618, p17(1)
August 18, 2003
Language: English Record Type: Fulltext
Document Type: Newspaper; Trade
Word Count: 643

... of the total market movement. While TS4 and HAS experienced extremely thin trade, with total %trading% volume of these stocks being as little as 310 shares of the market volume.

Market SAM who have large positions on the Vietnam securities market. After many consecutive %sessions% %decreasing% in %price%, REE and SAM have been %increasing% slightly. However, there are no indications this will assist market to recover in the near...

31/3,K/34 (Item 2 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2007 The Gale Group. All rts. reserv.

07446293 Supplier Number: 62369177 (USE FORMAT 7 FOR FULLTEXT)

OBI seeks even path amid tangled Web -- Strives to achieve standards for
b2b Internet procurement.(Company Business and Marketing)
Shah, Jennifer Baljko
Electronic Buyers' News, p54
May 29, 2000
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 543

... Microsoft, Netscape, and Office Depot, enables the automation of
high-volume, low-dollar transactions between %trading% partners, according
to Sollish.

Version 2.1 is expected to reduce transaction costs and processing...

...as increase efficiency and the convenience of the overall purchasing
process.

"OBI lowers overall acquisition %costs%, %decreases% %time%
-to-implementation, and %increases% user productivity," said David Liggett,
chairman of the OBI standard track.

"In Version 2.1...

31/3,K/35 (Item 3 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2007 The Gale Group. All rts. reserv.

07246059 Supplier Number: 61605805 (USE FORMAT 7 FOR FULLTEXT)
SCHNUCK, WAL-MART TOUT SBT SUCCESS.(Schnuck Markets, scan-based trading)
ALAIMO, DAN
Supermarket News, p35
April 10, 2000
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 1271

... Senior-management involvement is clearly a driver behind the whole
thing," White said. "Scan-based %trading% forms a relationship with the
suppliers, the buying teams and the operations teams, and frequently...

...to accomplish the things that you need to do to get a successful
scan-based %trading% program going," he said.

"The key is to focus on the end result, and that is to %increase%
sales and also %decrease% %costs% at the same %time% by better aligning the
whole supply of product more closely to the point in time...

...is supposed to be all about," Schnuck said.

But maximizing the benefits of scan-based %trading% will not happen
until Schnuck gets a critical mass of vendors participating in the program
...

...savings, but the biggest opportunities for us are if we could go to
scan-based %trading% with all of our vendors, and have the ability to
eliminate an entire 40-hour...

31/3,K/36 (Item 4 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2007 The Gale Group. All rts. reserv.

06679926 Supplier Number: 55907975 (USE FORMAT 7 FOR FULLTEXT)
In Brief: Web Purchase System Releases New Version.(Brief Article)

American Banker, v164, n187, p11
Sept 29, 1999
Language: English Record Type: Fulltext
Article Type: Brief Article
Document Type: Magazine/Journal; Trade
Word Count: 151

... mode to full implementation. As buyers and sellers adopt the procedures, "OBI lowers overall acquisition %costs%, %decreases% %time% to implementation, and %increases% user productivity," said David Liggett, chairman of the OBI standard track and vice president of OBI member Epic Systems Inc.

The automation standard addresses high-volume, low-dollar transactions between %trading% partners that account for 80% of the typical organization's purchasing.

"With OBI, different business...

31/3,K/37 (Item 5 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2007 The Gale Group. All rts. reserv.

05336440 Supplier Number: 48119873
FULLER INTL MAKES OPEN OFFER TO BUY 20 PC PUBLIC STAKE
Economic Times, p12
Nov 12, 1997
Language: English Record Type: Abstract
Document Type: Magazine/Journal; Trade

ABSTRACT:

...Ltd in FIL at a share price of Rs139.25. With this move, the scrip %price% of FIL %increased% from Rs116 to nearly Rs122.60 in %less% than 16 %trading% %sessions%. Further, FII is planning to acquire 20 percent stake in FIL, held by the public...

31/3,K/38 (Item 6 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2007 The Gale Group. All rts. reserv.

03575164 Supplier Number: 45026999 (USE FORMAT 7 FOR FULLTEXT)
Smile, You're on a Video Conferencing Camera
Wall Street & Technology, p49
Oct, 1994
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 818

... Wall Street see? The answer is simple - wherever video conferencing technology is installed. Due to %price% reductions, %increased% voice and video quality and %decreased% lag %time%, the financial services industry is quickly choosing video conferencing as an alternative to cross-country travel.

An entire company can meet and discuss strategies for %trading%, marketing and hiring without hotel reservations, flight delays, stop-overs, meal expenses and those dreaded...

31/3,K/39 (Item 1 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2007 The Gale Group. All rts. reserv.

13410849 SUPPLIER NUMBER: 73001672 (USE FORMAT 7 OR 9 FOR FULL TEXT)
PPC Fall Meeting Looks At E-Commerce.
Hine, Claudia
Paper, Film & Foil Converter, 75, 3, 16
March, 2001
ISSN: 0031-1138 LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 351 LINE COUNT: 00032

... e-marketplaces, Costello foresees marketplace trade increasing to 53% of total US B2B transactions. This %increase% will lead to a consolidated %pricing% range and %decrease% the %time% between product orders and shipping. The increased speed of information %trading% will create a need for dynamic lead times, capacities, yields, and costs.
According to Dale...

31/3,K/40 (Item 2 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2007 The Gale Group. All rts. reserv.

10960754 SUPPLIER NUMBER: 54405691 (USE FORMAT 7 OR 9 FOR FULL TEXT)
A specialist's quoted depth and the limit order book.(includes related article)
Kavajecz, Kenneth A.
Journal of Finance, 54, 2, 747(2)
April, 1999
ISSN: 0022-1082 LANGUAGE: English RECORD TYPE: Fulltext; Abstract
WORD COUNT: 9693 LINE COUNT: 00772

... increasing price/time priority on the ask side and decreasing price/time priority on the %bid% side. Each order specifies the date and time (if known) of placement, the side of...

...and the best non-NYSE quote are listed. The quotes display the ask depth, ask, %bid%, and %bid% depth, respectively.

The specialist is providing liquidity only on the %bid% side of the market. On the sell side, the two best limit orders at 32...

...than the ask depth posted by the specialist. In contrast, the specialist is posting a %bid% depth of 5,000 shares, 1,100 of which are attributed to the limit order...

31/3,K/41 (Item 3 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2007 The Gale Group. All rts. reserv.

09149967 SUPPLIER NUMBER: 18916159 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Volatility and predictability in national stock markets: how do emerging and mature markets differ?
Richards, Anthony J.
International Monetary Fund Staff Papers, v43, n3, p461(41)
Sep, 1996
ISSN: 0020-8027 LANGUAGE: English RECORD TYPE: Fulltext; Abstract
WORD COUNT: 13790 LINE COUNT: 01145

... that returns in the United States predict returns in Asian countries. Finally, as market activity %increases% and nontrading effects are reduced, %price% indices are %less% "%time%-averaged," so that short-term returns calculated from market indices appear to show greater

volatility...

31/3,K/42 (Item 4 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2007 The Gale Group. All rts. reserv.

08545330 SUPPLIER NUMBER: 18097909 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Improving the purchasing function.
Cole, Stephen
Government Finance Review, v12, n1, p23(5)
Feb, 1996
ISSN: 0883-7856 LANGUAGE: English RECORD TYPE: Fulltext; Abstract
WORD COUNT: 5012 LINE COUNT: 00412

... reasoning and is defensible should the purchase be challenged. Some
defendable factors are lower maintenance %costs%, %less% down-%time%,
%greater% operator and public safety, and greater trade-in value.

Exhibit 2 provides readers with some sources for samples of %bid%
specifications.

Combining Specifications with the %Bid% Packet. Once the
specifications for the commodity or project have been developed and
approved, they must be combined properly with other components of the %bid%
packet. The first page of the specifications should include the following
at a minimum.

* Who...

31/3,K/43 (Item 5 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2007 The Gale Group. All rts. reserv.

07297799 SUPPLIER NUMBER: 15486402 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Is it time to standardize? (light rail car rolling stock) (includes a
related article on PCC light rail cars of the 1930s)
Middleton, William D.
Railway Age, v195, n6, p51(4)
June, 1994
ISSN: 0033-8826 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 2684 LINE COUNT: 00227

... discussion of the issue.

"We should have a standard specification that everyone knows, and can
%bid%, and you can reduce the costs," said Steve Barsony, the Federal
Transit Administration's director...

?

show files;ds

File 610:Business Wire 1999-2007/Jun 05

(c) 2007 Business Wire.

File 810:Business Wire 1986-1999/Feb 28

(c) 1999 Business Wire

File 476:Financial Times Fulltext 1982-2007/Jun 05

(c) 2007 Financial Times Ltd

File 624:McGraw-Hill Publications 1985-2007/Jun 05

(c) 2007 McGraw-Hill Co. Inc

File 634:San Jose Mercury Jun 1985-2007/Jun 03

(c) 2007 San Jose Mercury News

File 20:Dialog Global Reporter 1997-2007/Jun 05

(c) 2007 Dialog

Set	Items	Description
S1	3471802	AUCTION? OR TRADING OR BIDDING
S2	969603	CURRENCY
S3	4318	PUBLIC() SALE
S4	1036969	(PRICE OR PRICING OR COST?) (5N) (INCREAS? OR UPWARD? OR GO(-)UP OR GREATER)
S5	498656	(TIME OR SESSION?) (4N) (SHORT? OR BRIEF? OR LESS? OR DECREA- S?)
S6	496835	(PRICE OR PRICING OR COST? OR FEE) (6N) TIME
S7	9790	INTERDEPENDENT?
S8	467654	TIED
S9	2186	S4(10N) S5
S10	378	S1 AND S9
S11	522859	AUCTION?
S12	9699	S11 AND S6
S13	8	S12 AND S7
S14	113	S9 AND S2
S15	0	S9 AND S3
S16	501619	(PRICE OR PRICING OR PRICES) (5N) UP
S17	24121	(ROUND OR AUCTION OR BIDDING) (4N) (SHORT? OR BRIEF? OR LESS? OR DECREAS?)
S18	96	S17(10N) (S16 OR S6)
S19	47	S18/2004:2007
S20	49	S18 NOT S19
S21	45	RD (unique items)
S22	18	S21 AND AUCTION?
S23	235	S6(6N) (S7 OR S8)
S24	0	S23(10N) (A1 OR S3)
S25	2	S23(10N) (S1 OR S3)
?		

22/3,K/1 (Item 1 from file: 47)
DIALOG(R)File 47:Gale Group Magazine DB(TM)
(c) 2007 The Gale group. All rts. reserv.

04282517 SUPPLIER NUMBER: 17156304 (USE FORMAT 7 OR 9 FOR FULL TEXT)
What does it really take to get into %auctions%? (real estate %auctions%)
(includes personal story and list of expenses)
Wyllie, Ann
Real Estate Today, v28, n7, p48(4)
July 17, 1995
ISSN: 0034-0804 LANGUAGE: English RECORD TYPE: Fulltext; Abstract
WORD COUNT: 2065 LINE COUNT: 00173

What does it really take to get into %auctions%? (real estate %auctions%)
(includes personal story and list of expenses)

ABSTRACT: Selling property at %auction% is a growing alternative way to sell real estate, and \$40 billion worth of property was %auctioned% in 1993. Marketing strategies, expenses and contracts are discussed to help agents evaluate the benefits of real estate %auctions%.

TEXT:

...1.6 million. After six months, RTC officials told Selby they wanted to try the %auction% method.

So Selby, president of Selby Realty Inc. in Daytona Beach, worked with an independent %auctioneer% to place the center in a multiple-property %auction%. Within weeks, the shopping center had sold for \$2.1 million.

%Auction% is a fast-growing method of selling real estate. A Gallup Poll conducted for the Overland Park, Kan.-based National %Auctioneers% Association found that more than \$40 billion in commercial and residential property was %auctioned% in 1993, four times the amount in 1980. And many believe that in the future, major real estate companies and franchises will have an %auction% department or an alliance with an outside %auctioneer%.

You Know That Saying About Two Heads ...

Given that trend, some %auctioneers% and real estate practitioners say it makes sense to team up - as Selby did - to sell property at %auction%.

The team approach isn't without its problems for practitioners. You have to give up...

...sellers.

But working together can also yield good results for both parties, say practitioners and %auctioneers% who've tried it. For one thing, the team approach provides sellers with better representation...

...s a buyers' agent - may well be better than one. For another, by working together, %auctioneers% and practitioners can bring in more potential buyers. That can increase the sales price and...

...duties can mean less work for everyone.

Before you leap into a partnership with an %auctioneer%, however, consider the potential obstacles. Know what problems to look for and be ready to...

...Independent?

One of the first questions to ask is whether to set up your own %auction% arm or work with an independent %auctioneer%.

King Thompson/Holzer-Wollam, a real estate company in Westerville, Ohio, already had three %auctioneers% on staff when its partners began to discuss the idea of launching an in-house %auction% arm four years ago. Before they made their decision, they considered these questions:

* How successful can the %auction% business be? For King Thompson, the

idea was to develop a business that would not...

...companies, says vice president Richard Fagan.

The problem was that, in central Ohio, real estate %auctions% were rare. So the principals asked, "Can we build and sustain this business?" Now, four years later, the company's %auction% division pays for itself and even makes a profit.

* How much will it cost? Office...

...don't overlook less apparent costs (see "It'll Cost You to Get Into the %Auction% Business").

* How much time and energy will it take? You could eliminate a lot of worry and management time by opting for an outside %auctioneer%, Fagan acknowledges. King Thompson partners weighed this issue but felt they "wanted complete control over quality," says Fagan.

Linking up with an %auctioneer% may be the simplest and fastest way to get your toes wet in the %auction% method. "Like everything else, handling an %auction% business looks significantly simpler than it is," says Selby. "I concluded that it was a lot less complicated to work with an existing company than to hire my own %auction% staff."

How to Sell Sellers on the Strategy

If you hook up with an %auctioneer%, your partner can help you determine which properties have good %auction% potential. Once you've found the right properties, the next step is to convince the sellers that %auction% is a viable approach for them.

Many sellers believe the %auction% method can result in a distress image, a low closing price, and extensive up-front...

...fees. So selling the seller can take some finesse. Start by pointing out that an %auction% can

* Condense the marketing period - %Auction% is an intense, high-exposure approach that can help sellers avoid frustratingly long dry spells...

...lose the opportunity," says Charles Dreyer, president of the Newport Beach, Calif.-based Dreyer & Young %auction% company

* Eliminate hassles - Because sellers set the terms and conditions before the sale, the %auction% method reduces haggling over details and "subject tos."

* Force the market to react to the property - The %auction% method can convince potential buyers that the property will be sold. Mac Brubaker, president of Tate/Brubaker Real Estate and %Auction% Services in Salt Lake City, decided to %auction% property that had displayed a FOR SALE Sign for a year. The %auction% sign went up, and the next-door neighbor bought the property. "In essence, the %auction% sign says, 'This property will be sold,'" says Brubaker.

But What If Sellers Still Object...

...those points, sellers may not yet be sold. Here are three common objections to the %auction% method and suggestions for dealing with them:

SELLER: To me, %auction% means a distress sale. I don't want people to think this is a last...

...unload my property.

You: Since the RTC and the FDIC began to offer properties at %auction% in the early 1990s, a new, sophisticated market of %auction%-savvy buyers has emerged. Not only do they not see %auctions% as distress sales, but "%auctions% make buyers salivate," says Melissa Spinney, a consultant with Atlantic Management Brokerage Services in Deltona, Fla., which serves as a liaison between real estate practitioners and %auctioneers%.

SELLER: %Auctions% are for bargain properties. I don't want to have to accept less than I could get in a traditional sale.

You: %Auctions% produce true market value, many experts believe, but a

price tag can put a cap price that's lower than you want. Simply offer your property for %auction% with a reserve price, or a price below which you won't sell the property.

(Another good way to handle this objection is to share stories of %auctions% that have brought market price or above. Brubaker uses his own experience as an example. He's in the %auction% business, he tells people, because he went to a series of %auctions% in the early 1980s hoping to buy property at rock-bottom prices. He left empty-handed because the prices were so high. Within eight months, he had partnered with an %auctioneer% to sell 83 properties at %auction%.)

SELLER. But won't I have to pay marketing fees? I don't want to put my own money up front.

You: It takes money to create an %auction%. %Auctions% don't work without bidders, and to gather bidders, you must advertise. In most cases, sellers pay promotion and production fees when they commit to sell their property at %auction%. Fees vary but can range from \$1,500 to \$3,500 for a house valued...

...pays at closing for the opportunity to buy the property. For special or unusual properties, %auctioneers% sometimes charge a buyer's premium of up to 10 percent of the highest bid...

...promotional and commission expenses. (However, it's hard to command a buyer's premium for %less%-than-spectacular properties.)

The %auction% method can actually reduce selling %costs%. Because it can reduce the %time% on the market, it can also reduce seller carrying costs. "Each month that a property...

...2 percent," according to Consumer Reports.

Sign on the Dotted Line

Once sellers agree that %auction% is the way to go, you need to sign a new listing agreement. Most %auctioneers% and real estate practitioners use their board-approved agreement coupled with an %auction% amendment. As you develop the amendment, watch for three issues:

1. Commission fees - Fee splits are negotiable, depending on how much responsibility each party takes. It's not uncommon for %auction% fees to reach 10 percent of the sales price, and that amount is split among...

...cooperating salesperson, a referring salesperson, and partner salespeople (those who bring the listing to the %auctioneer% and contribute fully to the sale).

2. Committing to a schedule - "Bid calling is only 5-10 percent of the %auction% process," Brubaker says. "The other 90-95 percent the public doesn't see." But you should see it - in writing. Have the %auctioneer% write a detailed timeline - from the time the seller decides to %auction% the property to the postauction period - into the agreement.

3. Who does what - Both parties...

...best. Listing salespeople do "everything they'd normally do," says Dreyer. Generally, they

* Execute the %auction% contract * Maintain the sign and lockbox on the property * Show the home and conduct open houses * Communicate with the sellers * Help buyers obtain financing * Help promote the %auction% in the real estate community * Work at the %auction% on registration, contracts, or

directing traffic * Assist in closing procedures

Generally, the %auctioneer%

* Works with the sellers to determine what kind

of %auction% to use * Helps the broker create the due diligence

package * Markets the %auction% * Conducts the %auction% * Helps execute the contracts

You Learn Setting Now Every Day

Teaming up with an %auctioneer% isn't always easy. For one thing, you have to learn a whole new marketing approach. But for Selby, working with an %auctioneer% has turned out to be "a great revenue source."

"The more involved you get, the...

...America West Airlines Magazine and Midwest Living.

IT'LL COST YOU TO GET INTO

THE %AUCTION% BUSINESS

When you're deciding whether to open your own %auction% arm or team up with an %auctioneer%, run the numbers on these costs:

* Salaries and benefits - %Auctioneers% at King

Thompson/Holzer-Wollam, a real estate company in Westerville, Ohio, that opened its own %auction% arm four years ago, work solely on commission. So every dollar paid to the %auctioneer% is good news for the company's bottom line. But adding %auctioneers% may also mean increasing administrative and support staff and therefore salaries.

* Office space and overhead...

...wipe out a new division's potential profit.

* Equipment and storage - Add the cost of %auctioneers%' tools of the trade - speakers, microphones, signage - and the space to store them.

* Marketing - Even...

...and direct mail advertising, which adds to the operating budget.

THIS LITTLE BUYER

WENT TO %AUCTION%

Tom Carnaham had been showing homes to a couple for three to four weeks when he received notice of an upcoming %auction% of similar properties. He mentioned the %auction% to the buyers, and they agreed to attend.

Three weeks before the %auction%, Carnaham, president of Carnaham & Associates in Woodland Hills, Calif., and the buyers registered as bidders

...

...to bid on. They also decided on a price cap.

On the day of the %auction%, 200 people gathered, 50-75 of them actively bidding on properties. "We were all hoping...

...DESCRIPTORS: %Auctions%--

22/3,K/2 (Item 1 from file: 471)

DIALOG(R)File 471:New York Times Fulltext

(c) 2007 The New York Times. All rts. reserv.

03949729 NYT Sequence Number: 382744991111 (USE FORMAT 7 FOR FULLTEXT)

THE MARKETS: BONDS; Treasuries Fall After Release of Price Report

ROBERT HURTADO

New York Times, Late Edition - Final ED, COL 01, P 16

Thursday November 11 1999

DOCUMENT TYPE: Newspaper LANGUAGE: English RECORD TYPE: Fulltext

SECTION HEADING: SECTC

Word Count: 687

... positions. "It appears," she said, "that some people went into today's 10-year note %auction% expecting to buy notes at cheaper %prices% but instead wound %up% scrambling to cover %short% positions after the %auction% went better than expected."

The notes were awarded at a yield of 6.007 percent...

...a healthy 2.48 to 1 as traders were quick to remind people that the %auction% had been reduced to \$10 billion from \$12 billion. The result helped Treasuries close above...

...to build, a negative for financial markets."

Following are the results of yesterday's Treasury %auction% of 10-year notes and sale of 66-day cash-management bills:

(000 omitted in...

22/3,K/3 (Item 2 from file: 471)
DIALOG(R)File 471:New York Times Fulltext
(c) 2007 The New York Times. All rts. reserv.

01213044 NYT Sequence Number: 253475861117 (USE FORMAT 7 FOR FULLTEXT)
CREDIT MARKETS; HOPES STIR AGAIN FOR LOW RATES
MICHAEL QUINT
New York Times, Late City Final Edition ED, COL 6, P 1
Monday November 17 1986
DOCUMENT TYPE: Newspaper LANGUAGE: English RECORD TYPE: Fulltext
SECTION HEADING: SECTD
Word Count: 878

... distributing new Treasury issues: Major buyers of the \$29 billion of Treasury notes and bonds %auctioned% in the week of Nov. 3 were willing to hold on, despite some initial resistance...

...last week, prices of the new Treasury issues were near, or slightly above, the average %auction% prices. Many analysts expect good demand in the future from institutions reinvesting the \$17.3...

...in 2016, for example, were offered at 99 26/32 to yield 7.52 percent, %up% slightly from the %auction% %price%. Among %shorter% maturities, the 6 3/8 percent notes due in 1989 were offered at 99 3/4 to yield 6.47 percent, still about 1/8 point below the %auction% average, and the 7 1/4 percent notes due in 1996 were at 99 7/8, also 1/8 point below the %auction% price.

Amid rising prices for notes and bonds, the overnight rate for bank loans in...

22/3,K/4 (Item 3 from file: 471)
DIALOG(R)File 471:New York Times Fulltext
(c) 2007 The New York Times. All rts. reserv.

01022486 NYT Sequence Number: 009916850207 (USE FORMAT 7 FOR FULLTEXT)
CREDIT MARKETS ; Rates Edge Up; 10-Year Notes at 11.36%
MICHAEL QUINT
New York Times, Late City Final Edition ED, COL 1, P 17
Thursday February 7 1985
DOCUMENT TYPE: Newspaper LANGUAGE: English RECORD TYPE: Fulltext
SECTION HEADING: SECTD
Word Count: 735

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...for \$6 billion of 11 1/4 percent Treasury notes due in 1995, which were %auctioned% at 1 P.M. at an average yield of 11.36 percent. Prices declined during...

...the decline was reversed late in the day, when results of the 10-year

note %auction% showed that demand was stronger than expected.

... in midafternoon, but up from 11.30 percent late Tuesday.

In advance of today's %auction% of \$5.75 billion of new 30-year Treasury bonds, securities dealers offered the issue...

...percent notes due in 1988 were offered late in the day at 99 31/32, %up% slightly from an average %price% of about 99 30/32 at Tuesday's %auction%.

%Short%-Term Rates Stable

In contrast to falling prices and rising yields for notes and bonds...

...today, followed by a large increase the following week.

Following are results of yesterday's %auction% of new 10-year Treasury notes:

(000 omitted in dollar figures) Average Price 99.352 Average...

22/3,K/5 (Item 1 from file: 638)

DIALOG(R) File 638:Newsday/New York Newsday

(c) 2007 Newsday Inc. All rts. reserv.

10349135

THE E-SHOPPER / AT %AUCTION%

Newsday (ND) - Wednesday December 15, 1999

Edition: ALL EDITIONS Section: PLUGGED IN Page: C07

Word Count: 66

THE E-SHOPPER / AT %AUCTION%

TEXT:

...Rolf Armstrong, a contemporary of more famous pinup artists, such as Vargas.

Speaking of the %lesser% known, this Colorado-based %auction% site, which specializes in art and antiques, consistently offers %up% steals and sleepers at reasonable %prices%. The inventory isn't always huge, but it's well worth the visit.

DESCRIPTORS: %AUCTION%; SHOPPING; INTERNET

22/3,K/6 (Item 1 from file: 641)

DIALOG(R) File 641:Rocky Mountain News

(c) 2007 Scripps Howard News. All rts. reserv.

11603115

LONG LIVE THE 'KING' DISNEY'S BIG SHOW READY TO ROLL IN DENVER STARTING

NEXT WEEK

Rocky Mountain News (RM) - Saturday, April 13, 2002

By: Lisa Bornstein News Theater Critic

Edition: Final Section: Spotlight Page: 1E

Word Count: 925

...For Alliance: (303) 985-2919.

* Hit the web: At the start of the week, web %auctioneer% E-bay had 10 sets of tickets %up% for %auction%, at %prices% far %less% than ticket brokers. A single matinee balcony ticket was going for \$40, pairs of tickets...

22/3,K/7 (Item 1 from file: 714)

DIALOG(R) File 714:(Baltimore) The Sun

(c) 2007 Baltimore Sun. All rts. reserv.

10/748856

10606028

Police precinct sold at %auction%; With a \$335,000 bid, developer buys
Towson landmark
THE BALTIMORE SUN (BS) - Saturday April 15, 2000

By: SUN STAFF Dan Thanh Dang
Edition: FINAL
Section: LOCAL
Page: 1B

Word Count: 644

Police precinct sold at %auction%; With a \$335,000 bid, developer buys
Towson landmark

TEXT:

A Greektown developer outbid eight others at an %auction% yesterday morning for one of Towson's most recognizable landmarks: a two-story Spanish colonial...

...m not surprised at the final bid because it's an up economy, and an %auction% owner always benefits," Clark said.

Clark's highest bid was \$50,000 %short% of where the %bidding% started yesterday. Then the %price% shot %up% to \$275,000 and intensified for about 10 minutes as development companies tried to outspend...

... a little disappointed." He put up a valiant fight but shook his head when the %auctioneer%, Paul T. Sobwick of Atlantic %Auctions% Inc., asked for \$5,000 more than Rafailides' winning bid.

"It's got a lot...

22/3,K/8 (Item 1 from file: 735)
DIALOG(R)File 735:St. Petersburg Times
(c) 2007 St. Petersburg Times. All rts. reserv.

08855085

STOCKS, BONDS ENJOY A "SANTA CLAUS RALLY"
St. Petersburg Times (PE) - FRIDAY December 20, 1996
By: HELEN HUNTLEY
Edition: 0 SOUTH PINELLAS Section: BUSINESS Page: 1E
Word Count: 434

The bond market celebrated, too, as the Treasury %auctioned% off \$12.5-billion worth of five-year notes at an average yield of 6...

...with new contributions to pension and retirement savings plans.

Bloch says many of the investors %bidding% %prices% %up% Thursday were %short% sellers who had been betting the market would decline. When the market went up instead...

22/3,K/9 (Item 2 from file: 735)
DIALOG(R)File 735:St. Petersburg Times
(c) 2007 St. Petersburg Times. All rts. reserv.

07630106

10/748856

%AUCTION%'S BARGAINS FEED FAMILIES
St. Petersburg Times (PE) - MONDAY May 9, 1994
By: WES PLATT
Edition: CITY Section: PASCO TIMES Page: 1
Word Count: 394

%AUCTION%'S BARGAINS FEED FAMILIES

TEXT:

...Heather, had only just arrived under the green and white canopy Saturday afternoon when the %auctioneer% announced exactly what they wanted:

A Nintendo, with two controllers and a neon orange plastic...

They pleaded with their mother, Sue, to bid on the toy. %Auctioneer% Randy Umsted started the bidding at \$5. Someone raised a white card; it wasn't...

...asked the audience at the Pasco Food Depot on U.S. 41.

Mrs. Simpson held %up% her card.

The %price% climbed to \$9 during a %brief% %bidding% war. The girls urged on Mrs. Simpson, and she didn't let them down. No...

...was but a drop in the bucket for the food bank's first fund-raising %auction%. Ken Buck, executive director of the Pasco Food Depot, said the event earned \$2,275...

...be taken as a bidding signal.

But that's just what happened when Umsted thought %auction% volunteer Diane Kuenzel wanted to buy nine cardboard boxes full of assorted items for \$1...

...give you a dollar if I don't have to take it," Kuenzel told the %auctioneer%. "'I don't have room for all that stuff.'"

Among the most notable bargains and steals at the %auction%:

A \$95 bottle of 1978 Dom Perignon, donated by food bank manager Dana Reuter, sold...

... operates mostly on donations, profits from the adjoining thrift store and events such as the %auction%.

22/3,K/10 (Item 1 from file: 476)
DIALOG(R)File 476:Financial Times Fulltext
(c) 2007 Financial Times Ltd. All rts. reserv.

0010574260 ACxxxxxx0114

COMPANIES & FINANCE UK AND IRELAND: How BT failed to connect with Italian partners: Dan Roberts and James Blitz on the conflicts surrounding the exit of Blu from Europe's latest 3G mobile phone %auction%

DAN ROBERTS

The Financial Times, London Edition 3 ED, P 18

Saturday, October 28, 2000

DOCUMENT TYPE: NEWSPAPER; Stories LANGUAGE: ENGLISH RECORD TYPE:

FULLTEXT

Word Count: 1,207

10/748856

...on the conflicts surrounding the exit of Blu from Europe's latest 3G mobile phone %auction%

TEXT:

...cultural differences.

The forced removal of British Telecommunications from Italy's third generation mobile phone %auction% after a dispute with its partners shows how even the biggest multinational can stray dangerously...

...be achieved with existing technologies.

The Italian government claims that the swift end to its %auçtion% (Blu was the sixth bidder for five licences) still means it raised more money than ...

...episode has been an unmitigated disaster, particularly for BT.

By choosing to participate in the %auction%, but pulling out within hours, Blu ensured that the Italian government was unable to reduce the number of licences in %time% to prevent a give-away %price% for BT's international competitors when the %auction% collapsed.

The %shortfall% between the 12bn (Pounds 7bn) raised and unofficial Treasury estimates of 26bn-31bn has angered...

...owned by Italian entrepreneur Francesco Caltagirone, to vote against Blu's continued participation in the %auction% after a failed attempt to get BT to buy up most of their shares.

Pat...

...going to be the most likely buyer. If BT wanted Blu to stay in the %auction%, it was surely cheaper to agree to a compromise price than risk losing the whole...

...1.2bn) deposit with the Italian government, confident that the company could participate in the %auction%.

Yet on October 11, people close to Autostrade claim that BT could no longer stand by the original commitment. One week later Blu entered the %auction% without having solved the dispute.

There are many reasons why BT might have changed its...

22/3,K/11 (Item 2 from file: 476)
DIALOG(R)File 476:Financial Times Fulltext
(c) 2007 Financial Times Ltd. All rts. reserv.

0009544420 B0ILNANACPFT
ASIA-PACIFIC: Thai finance companies' asset sale due this week
TED BARDACKE
Financial Times, London Edition 1 ED, P 6
Monday, December 14, 1998
DOCUMENT TYPE: Stories; NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE:
FULLTEXT
Word Count: 566

TEXT:

Thailand's Financial Sector Restructuring Agency (FRA) is this week set to %auction% Dollars 10.3bn (Pounds 6.2bn) of assets seized last year from 56

liquidated finance...

FRA officials described the %auction% as the world's biggest one-day asset sale ever. Whether that claim stands up after the %auction% results are announced on Wednesday and at what kind of discount has been the subject...

...FRA to avoid a fire sale. It is his job to convince taxpayers to make %up% any %shortfall% between the %auction% %prices% and government lending and guarantees extended in 1997 when much of the country's financial...

...well below the 48 per cent recovery rate on vehicle hire purchase and residential mortgages %auctioned% earlier this year.

"The FRA is caught between being flexible to get the assets back...

...their loans back at a discount.

The FRA prohibits debtors from directly bidding in the %auction% but permits bidders, and even encourages them, to restructure debt in co-operation with borrowers...

22/3,K/12 (Item 3 from file: 476)
DIALOG(R)File 476:Financial Times Fulltext
(c) 2007 Financial Times Ltd. All rts. reserv.

0004051675 B07IYAFADGFT
The Lex Column: Oil Slicks On Wall Street
Financial Times, P 48
Thursday, September 24, 1987
DOCUMENT TYPE: NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
Word Count: 125

TEXT:

The art of an %auction% is to offer the lowest price which gets the stock. Or perhaps not. Retail demand for yesterday's long gilt %auction% was so thin that market makers were probably just as eager to put in the...

...the Bank of England without costing money. But many were fooled by the when-issued %price% of the stock holding %up% at 95 (in fully-paid form) until %shortly% before the %auction%, so persuading them they were safe bidding at 94.60 or so. They then got...

...price down further by covering in the futures market. The score so far in gilt %auctions%: Bank of England 2, gilt dealers nil.

22/3,K/13 (Item 1 from file: 477)
DIALOG(R)File 477:Irish Times
(c) 2007 Irish Times. All rts. reserv.

00389037 02120500136 (USE FORMAT 7 OR 9 FOR FULLTEXT)
The best-selling houses of 2002
E9m was the top price paid in a year where a handful of homes made headlines. Orna Mulcahy on the year's bestsellers
Irish Times, CITY ED, P 50
Thursday, December 5, 2002
DOCUMENT TYPE: NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
SECTION HEADING: PROPERTY
Word Count: 680

(USE FORMAT 7 OR 9 FOR FULLTEXT)

...good deal more realistic about price, while buyers refused to pay crazy money in the %auction% room. A handful of properties were sold for headline prices at %auction% - notably houses in perfect decorative order, such as a six-bedroom house at Ulverton Road...

...With IT millionaires out of the picture, there were very few wild prices in the %auction% rooms, and vendors who looked for big prices were often disappointed. In Killiney, for instance...

...houses on Coliemore Road in Dalkey at strong prices though neither prices were achieved at %auction%. Shaneogue, a large three-storey house adjacent to the former Dalkey Island Hotel, was sold before %auction% for around E4.5 million, while close by, Rockview, a smaller period house fetched a price in the region of E3.5million after %auction%.

A %shortage% of large family homes in Dublin 6 pushed %up% %prices% in that neighbourhood. Again, buyers were prepared to pay over the odds for exceptional homes...

22/3,K/14 (Item 1 from file: 710)
DIALOG(R) File 710:Times/Sun.Times(London)
(c) 2007 Times Newspapers. All rts. reserv.

13796281
EVERYTHING YOU DESIRE IS AT YOUR FINGERTIPS;WEEKEND MONEY
Times of London (TL) - Saturday, October 23, 1999
By: Fran Littlewood
Section: Features
Word Count: 1,270

TEXT:

From antiques to holidays, Fran Littlewood on the growing popularity of online %auctions%

Bored with standard shopping therapy? Add a twist by taking a trip to the cyber shelves and starting the bidding in one of an increasing number of online %auctions%. Snap up a George III sterling silver soup tureen from the comfort of your armchair...

The online %auction% house Qx1, which made the headlines when it floated earlier this month, valuing the company at Pounds 263 million, is one of the UK's largest online %auctioneers%. Among items currently going under the hammer are a case of cabernet sauvignon (highest bid...

... for future purchases. You can choose to withhold your details until you have won an %auction%, but this may mean that you could miss out because some sellers restrict their auctions to bidders who have included credit card details on their registration.

Qx1, like other %auctions% sites, uses encryption technology to safeguard against fraudulent card use. Do not make a bid...

... out that once a bid is made it is legally binding and cannot be retracted.

%Auctions% run for a specified period, usually a number of days, and are up and running round the clock. Once you have placed your bid you can keep

track of the %auction% by asking Qxl to send you "outbid" e-mails, which inform you if someone has trumped your bid %price%.

Those pushed for %time% can %short%-circuit the %bidding% process by recruiting the services of a "bid robot". This enables you to set the...

... amount of your bid unless competing bidders drive the price up to your maximum.

Most %auctions% specify an incremental amount by which you must raise the bid price. Some specify a...

...prepared to sell. If this price is not met within the time frame of the %auction%, the product for sale is withdrawn.

After the %auction%, bidders will be notified whether or not they have won. Goods will be dispensed and...

...it is up to buyer and seller to complete the transaction.

Ebay, a rival online %auctioneer% which dominates the market in the US, has also set up shop in the UK. Among items currently up for %auction% is a signed Aston Villa team sheet (a steal at Pounds 10) and a Cuban...

... private individuals. It has been forced to crack down recently after a spate of hoax %auctions%, which saw, among other items, body parts up for sale. Sellers are unregulated and because...

...this consumers need to watch out.

Neil Bradford, director at Fletcher Research, says that many %auction% sites take a "buyer beware" approach to online fraud, posting disclaimers on their sites. Ebay...

... merchants," he says. Take a close look at the terms and conditions attached to any %auction% site. Know with whom you are dealing and do e-mail the sellers for more...

... charge a chunky fee for carrying out a secure transaction, are being introduced on US %auction% sites. After a buyer has won an %auction% he will transfer the amount bid to an intermediary who will notify the seller. The...

...when the whole beauty of this is that it is a low-cost transaction."

Another %auction% site to join the growing UK band is ebid.co.uk. Its home page lists the busiest %auctions% on the site and details the time remaining to place your bids. New and closing %auctions% are also listed. Yahoo!, the search engine company, has also set up its own UK %auction% site. Current %auctions% include the sale of a Salomon snowboard (highest bid, Pounds 400), and there are six days left to bid.

In the US, the online %auction% market is further developed. In general you cannot make bids from the UK because the...

...gives a taste of things to come.

Some of the US sites turn the standard %auction% model on its head so that it becomes a "reverse %auction%". Travelbids.com, for example, allows prospective buyers to list any item they wish to buy and then sellers bid to win the business. At %auction%-guide.com, buyers can check out which sites produce closing prices that are consistently below...

... cut-price goods by bidding online. He argues that while you can find bargains on %auction% sites "it is not necessarily a cheaper medium for buying things - do not expect to go online and find everything 10 per cent cheaper".

The advantages of online %auctions% are, says Mr Bradford, "accessibility and speed". On top of that, they are the ideal...

...never managed to find before."

LINKS

WEBSITES: qxl.com; ebay.com/uk; ebid.co.uk; %auctions%.yahoo.com/uk.

?

5/3,k/all

25/3,K/1 (Item 1 from file: 638)
DIALOG(R)File 638:Newsday/New York Newsday
(c) 2007 Newsday Inc. All rts. reserv.

13840116
Big bucks at rockin' auction
Newsday (ND) - WEDNESDAY, December 06, 2006
By: STEVEN SNYDER. STAFF WRITER
Edition: ALL EDITIONS Section: NEWS Page: A15
Word Count: 324

... Bandstand" program were also nabbed by buyers. The original top of the "American Bandstand" podium %tied% up %bidding% for some %time%, arriving at a total %price% of \$11,000. The original "Bandstand" studio door went to an adamant man in the...

25/3,K/2 (Item 1 from file: 702)
DIALOG(R)File 702:Miami Herald
(c) 2007 The Miami Herald Publishing Co. All rts. reserv.

08067377
IVAX SHARES KEEP DROPPING ANALYSTS PUZZLED; MANY FAVOR DEAL IN THE WORKS
Miami Herald (MH) - TUE October 24, 1995
By: GREGG FIELDS Herald Business Writer
Edition: FINAL Section: BUSINESS Page: 1C
Word Count: 410

... has been selling his shares for the last several months," Frost said. The merger agreement %tied% the number of shares %Price% can sell at one %time% to Ivax's %trading% volume the previous week. Because Ivax had heavy volume last week, Price was free to...

25/3,K/3 (Item 1 from file: 757)
DIALOG(R)File 757:Mirror Publications/Independent Newspapers
(c) 2007. All rts. reserv.

0003086502 (USE FORMAT 7 FOR FULLTEXT)
Low lamb priceshitting farmers
Western Mail, First ed, p23
Friday, October 7, 2005
JOURNAL CODE: MWM LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSPAPER SECTION HEADING: Features
WORD COUNT: 255

TEXT:

...is with dismay that farmers are selling lambs for the meat trade at the present %time% at a scandalously low %price%. Their hands are obviously %tied% behind their backs with restricted %bidding% at live markets - prices have dipped for the past two months.

Live lambs so far...
?

ow files;ds

File 47:Gale Group Magazine DB(TM) 1959-2007/May 24
(c) 2007 The Gale group
File 635:Business Dateline(R) 1985-2007/Jun 05
(c) 2007 ProQuest Info&Learning
File 570:Gale Group MARS(R) 1984-2007/Jun 01
(c) 2007 The Gale Group
File 387:The Denver Post 1994-2007/Jun 04
(c) 2007 Denver Post
File 471:New York Times Fulltext 1980-2007/Jun 08
(c) 2007 The New York Times
File 492:Arizona Repub/Phoenix Gaz 19862002/Jan 06
(c) 2002 Phoenix Newspapers
File 494:St LouisPost-Dispatch 1988-2007/Jun 03
(c) 2007 St Louis Post-Dispatch
File 631:Boston Globe 1980-2007/Jun 01
(c) 2007 Boston Globe
File 633:Phil.Inquirer 1983-2007/May 31
(c) 2007 Philadelphia Newspapers Inc
File 638:Newsday/New York Newsday 1987-2007/Jun 05
(c) 2007 Newsday Inc.
File 640:San Francisco Chronicle 1988-2007/Jun 05
(c) 2007 Chronicle Publ. Co.
File 641:Rocky Mountain News Jun 1989-2007/Jun 04
(c) 2007 Scripps Howard News
File 702:Miami Herald 1983-2007/May 31
(c) 2007 The Miami Herald Publishing Co.
File 703:USA Today 1989-2007/Jun 04
(c) 2007 USA Today
File 704:(Portland)The Oregonian 1989-2007/Jun 02
(c) 2007 The Oregonian
File 713:Atlanta J/Const. 1989-2007/Jun 03
(c) 2007 Atlanta Newspapers
File 714:(Baltimore) The Sun 1990-2007/May 31
(c) 2007 Baltimore Sun
File 715:Christian Sci.Mon. 1989-2007/Jun 05
(c) 2007 Christian Science Monitor
File 725:(Cleveland)Plain Dealer Aug 1991-2007/Jun 04
(c) 2007 The Plain Dealer
File 735:St. Petersburg Times 1989- 2007/Jun 03
(c) 2007 St. Petersburg Times
File 476:Financial Times Fulltext 1982-2007/Jun 05
(c) 2007 Financial Times Ltd
File 477:Irish Times 1999-2007/Jun 04
(c) 2007 Irish Times
File 710:Times/Sun.Times(London) Jun 1988-2007/Jun 05
(c) 2007 Times Newspapers
File 711:Independent(London) Sep 1988-2006/Dec 12
(c) 2006 Newspaper Publ. PLC
File 756:Daily/Sunday Telegraph 2000-2007/Jun 05
(c) 2007 Telegraph Group
File 757:Mirror Publications/Independent Newspapers 2000-2007/Jun 05
(c) 2007

Set	Items	Description
S1	1489209	AUCTION? OR TRADING OR BIDDING
S2	339143	CURRENCY
S3	3479	PUBLIC()SALE
S4	418525	(PRICE OR PRICING OR COST?) (5N) (INCREAS? OR UPWARD? OR GO(-)UP OR GREATER)
S5	430376	(TIME OR SESSION?) (4N) (SHORT? OR BRIEF? OR LESS? OR DECREA-

S?)

S6	238921	(PRICE OR PRICING OR COST? OR FEE) (6N) TIME
S7	7899	INTERDEPENDENT?
S8	758627	TIED
S9	494	S4 (10N) S5
S10	50	S1 AND S9
S11	387022	AUCTION?
S12	6083	S11 AND S6
S13	8	S12 AND S7
S14	16	S9 AND S2
S15	0	S9 AND S3
S16	276896	(PRICE OR PRICING OR PRICES) (5N) UP
S17	23994	(ROUND OR AUCTION OR BIDDING) (4N) (SHORT? OR BRIEF? OR LESS?
		OR DECREASES?)
S18	84	S17 (10N) (S16 OR S6)
S19	20	S18/2004:2007
S20	64	S18 NOT S19
S21	64	RD (unique items)
S22	14	S21 AND AUCTION?
S23	146	S6 (6N) (S7 OR S8)
S24	0	S23 (10N) (A1 OR S3)
S25	3	S23 (10N) (S1 OR S3)
?		

/1 (Item 1 from file: 610)
DIALOG(R)File 610:Business Wire
(c) 2007 Business Wire. All rts. reserv.

00209582 20000307067B5893 (USE FORMAT 7 FOR FULLTEXT)
PetroleumPlace.com Selects Casbah To Power Online %Auctions%
Business Wire
Tuesday, March 7, 2000 08:05 EST
JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 822

PetroleumPlace.com Selects Casbah To Power Online %Auctions%

TEXT:

...cyberauctions for its Oil & Gas Asset Clearinghouse ("The Clearinghouse") unit, a market leader in live %auctions% of oil and gas properties. The Casbah-powered cyberauctions will allow Internet participants to place real-time bids through the Petroleumplace.com site during The Clearinghouse's live oral bid %auctions% as if they were on the trading floor. Casbah Corporation is an e-commerce solutions...
...and sellers can review sophisticated electronic deal rooms, preview and acquire data for upcoming property %auctions%, and query a premier database of oil producing properties and opportunities," said Roy Graham, Casbah...

...environment. Casbah's technology provides an alternative to manual bidding and closing activities. Our online %bidding% capability will %decrease% transaction %time% and %costs% for many of our bidder clients who are under constant pressure to close deals as...

...and operates The Oil & Gas Asset Clearinghouse, the world's largest oil and gas property %auction% marketing firm, and TradeBank, Inc., the industry's preeminent property listing service.

About The Oil...

...Gas Asset Clearinghouse (www.ogclearinghouse.com) is the Houston-based market leader in traditional live %auctions% of selected oil and gas properties. The company enjoys more than 70 percent market share in the oil and gas property live %auction% market. In addition to providing high levels of service in %auction% sales, The Clearinghouse also provides a full suite of transaction services (negotiated transactions, data room...
...R. Olive, Jr., President and CEO of The Clearinghouse at (281) 873-4600 or at %auctions%@petroleumplace.com.

About Casbah

Casbah Corporation (www.casbahcorp.com) is the technology partner of choice
...

22/3,K/2 (Item 1 from file: 810)
DIALOG(R)File 810:Business Wire
(c) 1999 Business Wire . All rts. reserv.

0690555 BW1237

ADBOT: Adbot announces ad space "sell out guarantee," results of Internet's first live advertising space %auction%

April 11, 1997

Byline: Business Editors, Advertising/Internet Writers

Adbot announces ad space "sell out guarantee," results of Internet's first live advertising space %auction%

...Inc. today announced that all unsold inventory from the Internet's first open-bid outcry %auction% of Web banner ad space will be purchased by Adbot if it is not first...

...announcement provides a firm guarantee to the 90 participating publishers in Adbot's content network %auction% that their ad space inventory will be completely sold out at no %less% than \$5 CPM, the %auction%'s opening bid %price%.

Thursday, Internet advertisers snapped %up% about a quarter of available banner ad impressions at an average price just over \$5 per thousand impressions. The live %auction% was conducted by an %auctioneer% and seven brokers who represented various agencies and advertisers. Agencies and advertisers can buy the %auction%'s unsold inventory on a "first come, first served" basis at \$5 CPM until April...

...email ad impressions" from USA.NET are also available.

In addition, Adbot will offer special %auctions% of ad space inventory, from Four11 on Friday, April 18, and USA.NET on Friday...

...to evaluate Adbot's sites, since bidders had less than a week prior to the %auction% to review all the available sites. Many advertisers tell us they will pick up impressions after the %auction% if they are given enough time to make a fully informed decision."

"I consider yesterday's %auction% to be a historic beginning," Frith said. "Response to our concept has been phenomenal, and...

...the coming months as the number of participating advertisers--and the level of competition at %auction%--continues to increase."

Frith said Adbot has listened to advertisers' wish that future %auctions% offer more specific categories of sites. Adbot's next %auction%, slated for May 12, will include twice as many categories: Entertainment, Family-Oriented Sites, Finance...

...Providers, Shopping & The Consumer, Sports, Technology, and Travel Sites.

The opening bids in the May %auction% for one network -- Search Engines, Directories & Internet Service Providers -- have been lowered to \$4 CPM...

...advertising network in which

all media transactions occur by means of an organized, impartially mediated %auction% market. Our mission is to provide the industry's most efficient way to buy and...

22/3,K/3 (Item 1 from file: 476)
DIALOG(R)File 476:Financial Times Fulltext
(c) 2007 Financial Times Ltd. All rts. reserv.

0010574260 ACxxxxxx0114
COMPANIES & FINANCE UK AND IRELAND: How BT failed to connect with Italian partners: Dan Roberts and James Blitz on the conflicts surrounding the exit of Blu from Europe's latest 3G mobile phone %auction%
DAN ROBERTS
The Financial Times, London Edition 3 ED, P 18
Saturday, October 28, 2000
DOCUMENT TYPE: NEWSPAPER; Stories LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
Word Count: 1,207

...on the conflicts surrounding the exit of Blu from Europe's latest 3G mobile phone %auction%

TEXT:
...cultural differences.

The forced removal of British Telecommunications from Italy's third generation mobile phone %auction% after a dispute with its partners shows how even the biggest multinational can stray dangerously...

...be achieved with existing technologies.

The Italian government claims that the swift end to its %auction% (Blu was the sixth bidder for five licences) still means it raised more money than ...

...episode has been an unmitigated disaster, particularly for BT.

By choosing to participate in the %auction%, but pulling out within hours, Blu ensured that the Italian government was unable to reduce the number of licences in %time% to prevent a give-away %price% for BT's international competitors when the %auction% collapsed.

The %shortfall% between the 12bn (Pounds 7bn) raised and unofficial Treasury estimates of 26bn-31bn has angered...

...owned by Italian entrepreneur Francesco Caltagirone, to vote against Blu's continued participation in the %auction% after a failed attempt to get BT to buy up most of their shares.

Pat...
...going to be the most likely buyer. If BT wanted Blu to stay in the %auction%, it was surely cheaper to agree to a compromise price than risk losing the whole...

...1.2bn) deposit with the Italian government, confident that the company could participate in the %auction%.

Yet on October 11, people close to Autostrade claim that BT could no longer stand by the original commitment. One week later Blu entered the %auction% without having solved the dispute.

There are many reasons why BT might have changed its...

22/3,K/4 (Item 2 from file: 476)
DIALOG(R)File 476:Financial Times Fulltext
(c) 2007 Financial Times Ltd. All rts. reserv.

0009544420 BOILNANACPFT
ASIA-PACIFIC: Thai finance companies' asset sale due this week
TED BARDACKE
Financial Times, London Edition 1 ED, P 6
Monday, December 14, 1998
DOCUMENT TYPE: Stories; NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE:
FULLTEXT
Word Count: 566

TEXT:
Thailand's Financial Sector Restructuring Agency (FRA) is this week set to
%auction% Dollars 10.3bn (Pounds 6.2bn) of assets seized last year from 56
liquidated finance...

FRA officials described the %auction% as the world's biggest one-day asset
sale ever. Whether that claim stands up after the %auction% results are
announced on Wednesday and at what kind of discount has been the subject...

...FRA to avoid a fire sale. It is his job to convince taxpayers to make
%up% any %shortfall% between the %auction% %prices% and government lending
and guarantees extended in 1997 when much of the country's financial...

...well below the 48 per cent recovery rate on vehicle hire purchase and
residential mortgages %auctioned% earlier this year.

"The FRA is caught between being flexible to get the assets back...

...their loans back at a discount.

The FRA prohibits debtors from directly bidding in the %auction% but
permits bidders, and even encourages them, to restructure debt in
co-operation with borrowers...

22/3,K/5 (Item 3 from file: 476)
DIALOG(R)File 476:Financial Times Fulltext
(c) 2007 Financial Times Ltd. All rts. reserv.

0004051675 B07IYAFADGFT
The Lex Column: Oil Slicks On Wall Street
Financial Times, P 48
Thursday, September 24, 1987
DOCUMENT TYPE: NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
Word Count: 125

TEXT:
The art of an %auction% is to offer the lowest price which gets the stock.
Or perhaps not. Retail demand for yesterday's long gilt %auction% was so
thin that market makers were probably just as eager to put in the...

...the Bank of England without costing money. But many were fooled by the
when-issued %price% of the stock holding %up% at 95 (in fully-paid form)
until %shortly% before the %auction%, so persuading them they were safe

bidding at 94.60 or so. They then got...

...price down further by covering in the futures market. The score so far in gilt %auctions%: Bank of England 2, gilt dealers nil.

22/3,K/6 (Item 1 from file: 624)
DIALOG(R)File 624:McGraw-Hill Publications
(c) 2007 McGraw-Hill Co. Inc. All rts. reserv.

0225337
SOME DREAM HOUSES ARE GOING ONCE, GOING TWICE . . .
EDITED BY AMY DUNKIN

Larry Light
Business Week, Number 3168, Pg 80
July 9, 1990
JOURNAL CODE: BW
SECTION HEADING: Personal Business: Real Estate ISSN: 0007-7135
WORD COUNT: 884

TEXT:

... to short-circuit the exhausting and time consuming search for a house? Try looking on the %auctioneer%'s block. Once the unpleasant province of foreclosures, %auctions% are increasingly popular sales vehicles in today's sluggish real estate market.

The major %auction% action is still in houses and condominiums, although commercial properties are showing up more and...

... be further opportunities, as properties from failed savings and loan associations go under the hammer.

%Auctions% offer the advantages of speed and convenience for both buyers and sellers. The sale occurs...

... about what it should sell for," says Joel Zegart, president of JBS & Associates, a Chicago %auction% firm. "But the market shows them reality." Zegart has a list of properties that were recently %auctioned%, which sold for 19% to 46% %less% than their asking %price%.

%Auction% participants risk ending %up% stretched financially. Some buyers get swept up in the frenzy of the moment and bid...

... of Re/Max International, a large real estate brokerage: "Sellers who don't take the %auction% route are more comfortable knowing what the price is." Another downside for %auction% sellers is the fee, which can run as high as 10% of the sale price...

... Resolution Trust Corp., which is overseeing the S&L bailout, plans to hold the first %auction% of S&L commercial property in late August--date and location to be announced. The...

... will involve a satellite feed to various sites. After that, the RTC may

hold regional %auctions% for residential property.

How do you find an %auction%? Many newspapers run notices in their real estate ad sections at least once a week, listing upcoming %auctions% for the next 60 days. The yellow pages list %auction% houses, and the National %Auctioneers% Assn., whose headquarters are in Overland Park, Kan. (913 541-8084), can mail you a directory of 5,000 members.

An %auction% house can send you a brochure listing properties, along with such vital data as square footage and tax assessment. %Auctioneers% usually schedule advance inspections, so that prospective buyers can look the place over. Bring along...

... interests them--or, if there's no starting bid, a fixed amount set by the %auctioneer%. Winning bidders hand over their checks as partial down payment. Wise souls line up financing before they enter the %auction% hall; if you can't obtain it after winning a bid, the property goes to...

... whether the seller is required to accept the highest offer (table). Sellers prefer minimum-bid %auctions%, which give them some assurance about their return. Corporate sellers prefer the reserve method, where...

... bidder's standpoint is the absolute method, since competition is unfettered. Some say an absolute %auction% is good for sellers, too, on the theory that it draws more bidders and brings higher prices.

Most %auctions% have safeguards for bidders. A number of states give buyers a week after the sale to change their minds. While %auctioneers% may legally keep the down payments of bidders who back out, many don't do so, in an attempt to foster goodwill. Some states mandate that %auction% houses must post bonds to reimburse bidders in case any misrepresentation is proven.

BE COOL. Bidding demands discipline. Go into an %auction% with an idea in mind of how much money you are prepared to pay. And keep your wits about you. "People raise their hands for the wrong house," says %auction% chief Zegart. "Some bid against themselves: They make a bid and immediately top it before another party can make a bid." The %auction% experience is an intense one. There's a lot of shouting, jumping, and arm-waving. J. P. King %Auction%, one of the biggest %auction% houses, has aides who circulate among the crowd and blow whistles to pinpoint each bidder.

But the atmosphere is not like a tobacco %auction%, where the %auctioneer%'s patter is at warp speed. If by chance you miss something, just ask the %auctioneer% to repeat it. Or hire someone else, usually a lawyer, to bid for you.

Don't worry about falling into the old movie gag in which an %auction%-goer yawns or stretches--and inadvertently buys a costly item. House %auctions% call for you to shout out a bid or give another sign of

conscious intent...

22/3,K/7 (Item 2 from file: 624)
DIALOG(R)File 624:McGraw-Hill Publications
(c) 2007 McGraw-Hill Co. Inc. All rts. reserv.

0201871

KIDDER PEABODY'S WUNSCH LEAVES TO SET UP OWN ELECTRONIC %AUCTION% SYSTEM
Securities Week, Pg 11
March 5, 1990
JOURNAL CODE: SW
ISSN: 0149-3582
WORD COUNT: 345

KIDDER PEABODY'S WUNSCH LEAVES TO SET UP OWN ELECTRONIC %AUCTION% SYSTEM

TEXT:

... left the firm to launch his own company, which is developing an electronic, single price %auction% system. Wunsch %Auction% Systems is consulting with over 50 buy-side investors and is expected to be "up...

...Kerry Yndestad and Chris Moran. The two have been working on a prototype for the %auction% system for the last two years. Yndestad and Moran operate out of Minneapolis, where the...

... filled unless someone else with his kind of special talents came along, he added.

Wunsch %Auction% Systems initially will trade securities, but ultimately will be able to handle bonds, currencies and futures, Wunsch said. Single price %auctions% will be held at certain times of the day, possible at 9:00 am and...

... traded stocks, like those included in the S&P 500 index. To encourage activity in %less% active stocks, Wunsch %Auction% Systems might encourage investors to trade at a particular %time%.

Single %price% %auctions%, which Wunsch has promoted at conferences for about two years, offer the buy-side important...

22/3,K/8 (Item 1 from file: 634) .
DIALOG(R)File 634:San Jose Mercury
(c) 2007 San Jose Mercury News. All rts. reserv.

12202006

ELVIS' TOOTH HAS NOT LEFT THE BUILDING
San Jose Mercury News (SJ) - Monday, July 21, 2003
By: Mercury News Wire Services
Edition: Morning Final Section: Front Page: 2A
Word Count: 60

TEXT:

... to have been pulled from Elvis Presley failed to attract the minimum \$100,000 selling %price% on eBay by the %time% a 10-day %auction% ended.

10/748856

Frenzied, but ultimately fraudulent %bidding% %briefly% pushed the price above \$2 million before eBay required potential buyers to register if they ...

22/3,K/9 (Item 1 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2007 Dialog. All rts. reserv.

30075288 (USE FORMAT 7 OR 9 FOR FULLTEXT)
David Shapiro: Johannesburg Stock Exchange Report
Alec Hogg
MONEYWEB (SOUTH AFRICA) - AAGM
July 09, 2003
JOURNAL CODE: FMOW LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 1025

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... is totally unfair?

In the last few minutes of trade last night, in the %auction%, there was a %shortage% of shares and the share %price% went %up% about 6% - we're talking Bidvest now. So on a very small volume we had...

...sell, but you wouldn't have been able to, because I think at the opening %auction% this morning

 Where did the shares close?

They closed down about 4%. I...

22/3,K/10 (Item 2 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2007 Dialog. All rts. reserv.

27374705 (USE FORMAT 7 OR 9 FOR FULLTEXT)
'Abbey Nat stops me having sex'
MIRROR
February 04, 2003
JOURNAL CODE: FMIR LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 141

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... the bank - motto "Because life is complicated enough" - eventually repossessed it and sold it at %auction% for %less% than it was worth.

She is seeking damages to make %up% the %price% difference.

Ms Miles complains in the writ that the bank is responsible for her enforced...

22/3,K/11 (Item 3 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2007 Dialog. All rts. reserv.

26430349 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Property: The best-selling houses of 2002 - E9m was the top price paid in a year where a handful of homes made headlines. Orna Mulcahy on the year's bestsellers
IRISH TIMES
December 05, 2002
JOURNAL CODE: FIRT LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 675

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... good deal more realistic about price, while buyers refused to pay crazy money in the %auction% room. A handful of properties were sold for headline prices at %auction% - notably houses in perfect decorative order, such as a six-bedroom house at Ulverton Road...

...With IT millionaires out of the picture, there were very few wild prices in the %auction% rooms, and vendors who looked for big prices were often disappointed. In Killiney, for instance...

... houses on Colliemore Road in Dalkey at strong prices though neither prices were achieved at %auction%. Shaneogue, a large three-storey house adjacent to the former Dalkey Island Hotel, was sold before %auction% for around E4.5 million, while close by, Rockview, a smaller period house fetched a price in the region of E3.5million after %auction%.

A %shortage% of large family homes in Dublin 6 pushed %up% %prices% in that neighbourhood. Again, buyers were prepared to pay over the odds for exceptional homes...

22/3,K/12 (Item 4 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2007 Dialog. All rts. reserv.

15725707 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Prices, Climate Brighten New Mexico's Cattle Industry Outlook
Marvin Tessneer
KRTBN KNIGHT-RIDDER TRIBUNE BUSINESS NEWS (LAS CRUCES SUN-NEWS, NEW MEXICO)
March 19, 2001
JOURNAL CODE: KLCS LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 968

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... good as it's been the last seven or eight years," Benny Wooten, Roswell Livestock %Auction%, Chaves County, yard manager, said.
The price for feeder calves has increased to about 80...

...are looking for more cows that they need to produce more feeder calves."
Roswell Livestock %Auction% holds cattle sales Tuesday and Wednesday for ranchers within a 400-miles radius of Roswell...

...out there that I haven't seen in several years," Cowan said.
The Deming Livestock %Auction% reported that the %shortage% of cattle has pushed %up% %prices% in all areas.
Steers that were going for 95.50 cents a pound last year...

22/3,K/13 (Item 5 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2007 Dialog. All rts. reserv.

14387861 (USE FORMAT 7 OR 9 FOR FULLTEXT)
India: Range-bound movements likely
BUSINESS LINE
December 24, 2000
JOURNAL CODE: FBLN LANGUAGE: English RECORD TYPE: FULLTEXT

10/748856

WORD COUNT: 388

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... rate) provide limited scope for dealers to bid up prices.

Two, the RBI has announced %auctions% to raise Rs 4,000 crore through offers of 15-year and 20-year bonds. Normally, sentiment in the market tends to get depressed during the run-up to the %auction% and just after.

This and the fact that the RBI may want to complete the government's borrowing programme before February may hold investors from sharply %bidding% %up% bond %prices%.

In %short% , while bonds may back up a wee bit, considering the sharp rally in the last...

22/3,K/14 (Item 6 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2007 Dialog. All rts. reserv.

10730385 (USE FORMAT 7 OR 9 FOR FULLTEXT)
%Prices% %up% for %short% debt after GKO %auction%
INTERFAX
April 20, 2000
JOURNAL CODE: WIRA LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 240

(USE FORMAT 7 OR 9 FOR FULLTEXT)
%Prices% %up% for %short% debt after GKO %auction%

... bills and short OFZ bonds rose Thursday in the first secondary trading after Wednesday GKO %auction%.

Traders said this shows that investors are not risking their money on long debt. They...

... 140 worth 13.886 million rubles. The average weighted price for GKO-140, which was %auctioned% Wednesday, rose 74 basis points to 96.61% of face value, which corresponds to a...

22/3,K/15 (Item 7 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2007 Dialog. All rts. reserv.

10711755 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Daily Financial Report for 20 Apr 00
Interfax Daily Financial Report for April 20, 2000 Volume V, Issue 74 (886)
WORLD NEWS CONNECTION
April 20, 2000
JOURNAL CODE: WWNC LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 7292

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... jump in the dollar, and objective factors, including the outflow of rubles for the GKO %auction% and the rise in world oil prices.

The market also reacted to an announcement by...50 21/01/04 28001 1371 20,656 60,76 -0,23 41,50 EOT %Prices% %up% for %short% debt after GKO %auction% MOSCOW. April 20 (Interfax) - Prices for GKO treasury bills and short OFZ bonds rose Thursday in the first secondary trading after Wednesday GKO %auction%.

Traders said this shows that investors are not risking their money on long debt. They...

10/748856

...140 worth 13.886 million rubles. The average weighted price for GKO-140, which was %auctioned% Wednesday, rose 74 basis points to 96.61% of face value, which corresponds to a...

22/3,K/16 (Item 8 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2007 Dialog. All rts. reserv.

10039313 (USE FORMAT 7 OR 9 FOR FULLTEXT)
India: Cardamom prices move up on short supply
BUSINESS LINE
March 14, 2000
JOURNAL CODE: FBLN LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 731

(USE FORMAT 7 OR 9 FOR FULLTEXT)

KOCHI, March 13: CARDAMOM %prices% moved %up% on %short% supply in the major %auction% centres in Kerala and Tamil Nadu during the week ended March 12.

A total quantity...

... traders.

According to sources, some of the traders, out of about 100 participating at the %auctions%, were demanding a weekly holiday for %auctions%. However, the majority were not in favour of this demand.

G.K. Nair

22/3,K/17 (Item 9 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2007 Dialog. All rts. reserv.

07949728 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Everything you desire is at your fingertips; Weekend Money
FRAN LITTLEWOOD
TIMES
October 23, 1999
JOURNAL CODE: FTMS LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 1259

(USE FORMAT 7 OR 9 FOR FULLTEXT)

From antiques to holidays, Fran Littlewood on the growing popularity of online %auctions%

Bored with standard shopping therapy? Add a twist by taking a trip to the cyber shelves and starting the bidding in one of an increasing number of online %auctions%. Snap up a George III sterling silver soup tureen from the comfort of your armchair...

The online %auction% house Qxl, which made the headlines when it floated earlier this month, valuing the company at Pounds 263 million, is one of the UK's largest online %auctioneers%. Among items currently going under the hammer are a case of cabernet sauvignon (highest bid...

... for future purchases. You can choose to withhold your details until you have won an %auction%, but this may mean that you could miss out because some sellers restrict their auctions to bidders who have included credit card details on their registration.

Qxl, like other %auctions% sites, uses encryption technology to safeguard against fraudulent card use. Do not make a bid...

... out that once a bid is made it is legally binding and cannot be retracted.

%Auctions% run for a specified period, usually a number of days, and are up and running round the clock. Once you have placed your bid you can keep track of the %auction% by asking Qxl to send you 'outbid' e-mails, which inform you if someone has trumped your bid %price%.

Those pushed for %time% can %short%-circuit the %bidding% process by recruiting the services of a 'bid robot'. This enables you to set the...

... amount of your bid unless competing bidders drive the price up to your maximum.

Most %auctions% specify an incremental amount by which you must raise the bid price. Some specify a...

...prepared to sell. If this price is not met within the time frame of the %auction%, the product for sale is withdrawn.

After the %auction%, bidders will be notified whether or not they have won. Goods will be dispensed and...

...it is up to buyer and seller to complete the transaction.

Ebay, a rival online %auctioneer% which dominates the market in the US, has also set up shop in the UK. Among items currently up for %auction% is a signed Aston Villa team sheet (a steal at Pounds 10) and a Cuban...

... private individuals. It has been forced to crack down recently after a spate of hoax %auctions%, which saw, among other items, body parts up for sale. Sellers are unregulated and because...

...this consumers need to watch out.

Neil Bradford, director at Fletcher Research, says that many %auction% sites take a 'buyer beware' approach to online fraud, posting disclaimers on their sites. Ebay...

... merchants,' he says. Take a close look at the terms and conditions attached to any %auction% site. Know with whom you are dealing and do e-mail the sellers for more...

... charge a chunky fee for carrying out a secure transaction, are being introduced on US %auction% sites. After a buyer has won an %auction% he will transfer the amount bid to an intermediary who will notify the seller, The...

...when the whole beauty of this is that it is a low-cost transaction.'

Another %auction% site to join the growing UK band is ebid.co.uk. Its home page lists the busiest %auctions% on the site and details the time remaining to place your bids. New and closing %auctions% are also listed. Yahoo!, the search engine company, has also set up its own UK %auction% site. Current %auctions% include the sale of a Salomon snowboard (highest bid, Pounds 400), and there are six days left to bid.

In the US, the online %auction% market is further developed. In general you cannot make bids from the UK because the...

...gives a taste of things to come.

Some of the US sites turn the standard %auction% model on its head so that it becomes a 'reverse %auction%'. Travelbids.com, for example, allows prospective buyers to list any item they wish to buy and then sellers bid to win the business. At %auction%-guide.com, buyers can check out which sites produce closing prices that are consistently below...

... cut-price goods by bidding online. He argues that while you can find bargains on %auction% sites 'it is not necessarily a cheaper medium for

buying things - do not expect to go online and find everything 10 per cent cheaper'.

The advantages of online %auctions% are, says Mr Bradford, 'accessibility and speed'. On top of that, they are the ideal...

...never managed to find before.'

LINKS

WEBSITES: qxl.com; ebay.com/uk; ebid.co.uk; %auctions%.yahoo.com/uk.

22/3,K/18 (Item 10 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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00260115 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Northern Rock: The rocky hurrah show - Northern Rock floats next month. Members have until next Friday to decide whether they want to keep their shares. We explain what steps they have to take and, below, we outline the prospects for the shares

ALISTAIR BLAIR

INVESTORS CHRONICLE, p14

September 19, 1997

JOURNAL CODE: FIC LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 720

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... longer for the cash - if that's what you want. Northern Rock has organised an %auction% for members who want to take their windfalls in cash. The shares will be traded on the stock exchange from Monday 1 October, and the %auction% takes place on the previous Friday.

Members who want to sell in the %auction% have to return a green form headed 'Selling your shares' to the society by Friday. Northern Rock's stockbrokers will %auction% off all the green-form shares to big investors such as pension funds and insurance...

...the company to their portfolios. Anyone who signs, dates and returns the green form in %time% will get the average %price% achieved at the %auction%, %less% pounds 10, placed in their deposit account on 9 October. If they don't have...

... that when the stock market starts trading Northern Rock shares on the Monday following the %auction%, the market price will be higher than the %auction% price. If so, they can back their judgement by returning the blue form headed 'Keeping...
?

show files;ds
File 610:Business Wire 1999-2007/Jun 05
(c) 2007 Business Wire.
File 810:Business Wire 1986-1999/Feb 28
(c) 1999 Business Wire
File 476:Financial Times Fulltext 1982-2007/Jun 05
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Set	Items	Description
S1	3471802	AUCTION? OR TRADING OR BIDDING
S2	969603	CURRENCY
S3	4318	PUBLIC() SALE
S4	1036969	(PRICE OR PRICING OR COST?) (5N) (INCREAS? OR UPWARD? OR GO(-)UP OR GREATER)
S5	498656	(TIME OR SESSION?) (4N) (SHORT? OR BRIEF? OR LESS? OR DECREA- S?)
S6	496835	(PRICE OR PRICING OR COST? OR FEE) (6N) TIME
S7	9790	INTERDEPENDENT?
S8	467654	TIED
S9	2186	S4(10N) S5
S10	378	S1 AND S9
S11	522859	AUCTION?
S12	9699	S11 AND S6
S13	8	S12 AND S7
S14	113	S9 AND S2
S15	0	S9 AND S3
S16	501619	(PRICE OR PRICING OR PRICES) (5N) UP
S17	24121	(ROUND OR AUCTION OR BIDDING) (4N) (SHORT? OR BRIEF? OR LESS? OR DECREAS?)
S18	96	S17(10N) (S16 OR S6)
S19	47	S18/2004:2007
S20	49	S18 NOT S19
S21	45	RD (unique items)
S22	18	S21 AND AUCTION?
S23	235	S6(6N) (S7 OR S8)
S24	0	S23(10N) (A1 OR S3)
S25	2	S23(10N) (S1 OR S3)
?		

5/3,k/all

25/3,K/1 (Item 1 from file: 624)
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0413843

TEXAS EASTERN OFFERS 'SUBSTANTIAL CONCESSIONS' ON RESTRUCTURING PLAN
Inside FERC, Pg 5
August 17, 1992
JOURNAL CODE: FERC
SECTION HEADING: ORDER 636 COMPLIANCE ISSN: 0-163-948X
WORD COUNT: 930

TEXT:

...transportation grid accessible to all comers" include: limited liability to the existing customer for certain %costs% %tied% to the released service; additional %time% for consideration of %bidding% on long-term deals; deletion of the bidding requirement for transactions of less than one...

25/3,K/2 (Item 1 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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44901290 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Low lamb prices hitting farmers
WESTERN MAIL
October 07, 2005
JOURNAL CODE: WESM LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 256

...is with dismay that farmers are selling lambs for the meat trade at the present %time% at a scandalously low %price%. Their hands are obviously %tied% behind their backs with restricted %bidding% at live markets - prices have dipped for the past two months.

Live lambs so far...

?